

The 1818 Society Questionnaire for CCRCs

PART I:

Organization Name *Ashby Ponds
Erickson Retirement Communities*

Name of 1818 member * *Paula Donovan*

(* Who will also act as the CCRC contact for communication with interested 1818 members.)

If you wish, please write a short paragraph describing the setting of your facility (urban, rural, water) and what you see as the attractions of the Community for 1818 Society Members.

Ashby Ponds is located in historic Loudoun County, VA. on 132 acres. Currently under construction, with an opening date of Fall 2008, it offers a safe, secure gated community surrounded by lush greenery and 4 ponds. Ashby Ponds will offer continuum of care, to include independent living, short-term rehab & long term & assisted living facilities. Home health care will be available as well.

PART II

*Organization Name Ashby Ponds
 *Point of Contact/Sales Representative Joyce Carman
 *Address 21051 Loudoun County Pwy, Ashburn, VA 20147
 *Phone 703 723 1999 Fax 703 723 9496
 *E-Mail joycecarman@erickson.com Web site www.erickson.com
 *Facility Operator/Parent Organization Erickson Retirement Communities
 *Setting Suburban
 *Number of Years fully operational opening Fall 2008 (ofc opened July 2007)
 *Assessment/Accreditations opening Fall 2008

CAPACITY

	Total Number of Units*	Number of Units Available	Waiting list (in years)	Number of Residents*
Independent Living		299		
Apartment - Studio		N/A		
Apartment - 1BDRM	76			
Apartment - 2BDRM	223			
Cottage/house		N/A		
Assisted Living		N/A		
Skilled Nursing		N/A		

*Male/Female ratio: N/A

*Type of Ownership: Not for Profit For Profit
 Registered as: Insurance Co. Health provider Other

*CCAC Accredited: Yes No

*Form of Contract:
 Life Care Fee for Service Continuing Care
 Assign Assets Equity Entry Fee Rental

*Refund Provisions: 90% 75% 50% Prorated Other 100%!
 Options.....
 Conditions NONE

*Range of Entrance fees in 2008: \$201,000 - \$534,000

*Range of Monthly fees in 2008: \$1533⁰⁰ - \$2281⁰⁰

*Typical extra costs on a monthly bill Extra meals, housekeeping, 2nd person occupancy fee 2

*Sign Up Policy (Deposit required?) Priority List \$1000.00 deposit, plus \$150 pp proc. fee

*Types of Medical Insurance required: Medicare A & B

*Type of Health Care Benefits included: NONE

*Medicare Certified: Yes No

*Medicaid Certified: Yes No

*Entry Requirements (Minimum Age): 62

*Average age on entry: mid 70's

*Average Time on Waiting List: 1 yr.

*Average No. of years in facility: opening Fall 2008

Religious Affiliation of Facility: NONE

*Type of Facility:

Multi-story Single Story Both

Miles to Shopping: 2-5

*Miles to Hospital: 5

Access to Public Transportation: Yes No DON'T KNOW YET
Distance?

*Return Home Policy After Acute Leave: Opening Fall 2008

*Coordination/connection of Assisted Living with Independent Living facilities:

Ashby Ponds is a licensed CCRC

*Please advise us of any issues that have been registered with the CCAC, BBB or local health authorities in the past 5 years and how these were resolved NONE

(Opening FALL 2008)

Please summarize below any other information you consider relevant. Mailing brochure

FACILITIES AND SERVICES

	Avail-able	Included in Fee	Costs (\$)	Comments
I. FACILITIES				
Bank	✓			
Beauty/Barber Shop	✓			
Billiard Room	✓	✓		
Bowling Green				
Card Rooms	✓	✓		
Chapel/Denomination	✓	✓		
Coffee Shop	✓			
Dining Room – Guest policy	✓			
Dining Room– Seating policy	✓			
Private Dining Room	✓			
Type of Meal Plan?		✓		1 meal incl. in monthly fee
Number of meals a day Required?				
Alcohol in restaurant?				When license obtained
Convenience store	✓			
Courses/lectures	✓			
Craft Rooms	✓			
Dry cleaning/laundry				Service from outside vendor
Exercise Facility/Spa	✓			
Parking - Indoor	✓	✓		
Parking - Outdoor	✓			
Golf Course Access	✓*	✓		*Putting green
Internet Access/Computer Facilities	✓		TBD	
Library	✓	✓		
Daily Newspapers	✓			
Pets	✓			
Putting Green	✓	✓		
Storage Bins	✓		TBD	
Swimming Pool - Indoor	✓	✓		

	Avail- able	Included in Fee	Costs (\$)	Comments
Swimming Pool – Outdoor				
Tennis Courts; how many?				
Workshop	✓	✓		
Other (eg. Marina)				Medical Center
II. SERVICES				
7/24 Emergency Response	✓	✓		
Medication Management	✓		TBD	
Wellness Clinic	✓			
Activities Program	✓	✓		
Assistance w/taxes/bills				
All Utilities except phone	✓	✓		
Apartment maintenance	✓	✓		
Basic Cable				
Housekeeping, times per month	✓		TBD	
Linens provided				
Linens Laundered				
Personal Nursing/home care	✓		TBD	
Special Diets Available				
Tipping policy				NO TIPPING
Transportation – personal	✓		TBD	
Transportation - scheduled	✓	✓		
Individual gardens	✓	✓		
On-site Travel Agent				
Wi-fi				

*Authorized Signature Joyce M. Carman Date 1/29/08
 *Name Joyce M. Carman *Position Events and Outreach Coordinator

Thank you!

Introducing Ashby Ponds—Erickson's Highly A

The opening of Ashby Ponds was only a matter of time. More than 4,600 people already live at Erickson's two sold-out sister communities—Greenspring in Springfield, Va., and Riderwood in Silver Spring, Md. Over 2,500 more are on their waiting lists. Ashby Ponds will feature world-class amenities and superior, on-site medical care that are hallmarks of nationally acclaimed Erickson communities.

World-Class Amenities—That You Can Afford

At the heart of this exciting community is the world-class Cardinal Clubhouse, featuring:

- Fitness Center with strength training and aerobics area
- Aquatics Center with indoor swimming pool and spa
- On-site restaurants
- On-site Medical Center with your on-staff physician
- Bank branch and local financial services
- Convenience store
- Hair salon
- Billiards
- Cards and game rooms
- College classrooms
- And more . . . all carefully planned to cost you the same or even less than what you spend now in your house!

It's all just a short walk down our plush-carpeted corridors. Since all the apartments at Ashby Ponds



Anticipated Second Campus in Northern Virginia

are connected to the Cardinal Clubhouse by climate-controlled, indoor walkways, you can stroll in comfort and enjoy the outside view . . . without worrying about the weather.

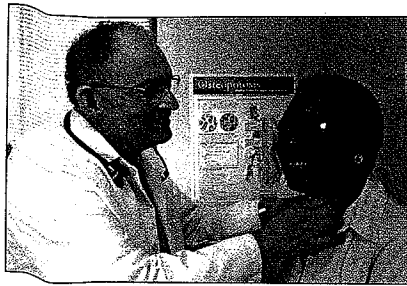
Erickson's 100% Refundable Entrance Deposit*

Did you know that Erickson Communities pioneered the highly acclaimed 100% Refundable Entrance Deposit? It's a big reason why more than 20,000 residents have chosen to live at an Erickson community.

The no-risk deposit is a solid solution for people who are smart about how they plan their retirement. Your entrance deposit at Ashby Ponds covers your spacious, new apartment and the community spaces—and because it will be refunded 100% to you or your estate, your nest egg is fully protected.



The Very Best On-Site Medical Care



Imagine living down the hall from your own private physician! Our on-site Medical Center will be staffed by full-time doctors who practice only at Ashby Ponds. Plus, the Medical Center will also offer a full complement of specialists with regular office hours, including a podiatrist, ophthalmologist, dentist, and physical therapist, just to name a few.

If your health care needs should change in the future, Ashby Ponds has the home health and rehabilitation services you need . . . all on-site, and orchestrated with your on-site doctor.

Elegant, Spacious Homes!

When you move to Ashby Ponds, you not only feel pampered in your spacious apartment home, you also say goodbye to all the headaches of maintaining a big house. No more agonizing over dripping faucets, furnace breakdowns, or cleaning a now too-large house. And feel secure with the comfort and protection of our 24/7 security team. Not only is the community

*As per the Residence and Care Agreement

