

CURRICULUM VITAE

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Professional Experience and Responsibilities

2000-current **The World Bank**, Washington DC, USA.

Research Manager, Development Research Group.

Responsible for managing the international trade team of the Development Research Group. Tasks include providing intellectual leadership on trade and development research and policy, mobilization and management of financial resources from in and outside the World Bank, delivery and dissemination of research output, provision of policy advice to governments and Bank country teams, capacity building and knowledge management in the area of trade and development, and maintaining relations with other international organizations, think tanks and networks in developing countries that have research, technical assistance and capacity-building programs in the area of trade, investment and economic development.

2004-2005 **Groupe d'Economie Mondiale**, Institut d'Etudes Politiques (Sciences Po), Paris,
Visiting Professor

Responsible for lectures on economic development and global integration at Sciences Po and supervision of theses. Management of donor-funded research projects focusing on the identification of options to make trade agreements more supportive of development and analysis of the links between services trade, investment policy reforms and economic development.

1993-2000 **The World Bank**, Washington DC, USA.

Lead Economist, International Economics Department (1997), Development Research Group (1998), World Bank Institute (1998-2000);
Senior Economist, Finance and Private Sector Development, Europe, Central Asia and Middle East North Africa Departments (1993-96).

Responsibilities included providing advice on trade policy reform to governments of developing and emerging market economies; contributing to country economic reports, trade-related projects and structural adjustment operations; undertaking and supervising research on trade-related topics, including the 'new trade agenda' (services, competition, investment), multilateral trade negotiations and developing countries, and the role of trade and investment as a channel for technology diffusion. During 1998-2000, developed and managed a training and capacity-building program on trade, development, and global integration for the World Bank Institute, working in collaboration with a network of external partners.

- 1988-1993 **General Agreement on Tariffs and Trade**, Geneva, Switzerland
Economist, Economic Research and Analysis Unit.
 Responsible for research on trade policy issues and preparation of briefing papers for the Uruguay Round Group of Negotiations on Services. Developed a global database on services (production, employment, trade). Participated in drafting of the GATT Annual Report, *International Trade*. Prepared country reports used by the GATT Balance of Payments Committee in its surveillance of member programs.
- 1983 - 1988 **University of Michigan**, Ann Arbor, Michigan, U.S.A.
Research Assistant/Associate, Institute of Public Policy Studies.
 Member of a Ford Foundation-funded team led by Prof. Robert Stern. Undertook studies evaluating the operation of various treaties concluded during the Tokyo Round of trade negotiations; developed data bases used in the Michigan Model of World Production and Trade; and investigated theoretical and policy issues arising from liberalization of international trade and foreign direct investment in services.

Education

- 1988 Ph.D. in Economics, *University of Michigan*, Ann Arbor, U.S.A.
 1985 Masters Degree in Applied Economics, *University of Michigan*, Ann Arbor, U.S.A.
 1983 Doctorandus Algemene Economie, *Erasmus University Rotterdam*, the Netherlands.

Teaching Activities

World Bank Institute, 1998-2000: Responsible for the design, management and delivery of a program of executive education and professional training courses for policymakers on new issues in international integration and analytical tools that can be used to support policy formulation and international negotiations.

Other Affiliations

Research Fellow, International Trade program, *Centre for Economic Policy Research* (CEPR), London, UK.
 Member, UNDP Millennium Project task force on Trade and Finance, 2002-5.
 Associate Editor, *Journal of World Trade* (Kluwer Academic Press).
 Advisory Board, *Journal of International Trade and Diplomacy* (Turkey)
 External Advisory Board, *Trade and Industrial Policy Secretariat*, South Africa.
 Policy Board, *Journal of Industry, Competition & Trade* (Basil Blackwell).
 Policy Associate, *Leverhulme Centre for Research on Globalization and Economic Policy*, University of Nottingham.
 Senior Associate, *Economic Research Forum for the Arab Countries, Turkey and Iran* (Cairo).

Publications

- Books** *The Political Economy of the World Trading System* (with Michel Kostecki). Oxford: Oxford University Press, 1995. Second Edition, 2001.

Edited Volumes

Turkey: Economic Reform and Accession to the European Union, Editor, with Subidey Togan, World Bank and CEPR, 2005.

Government Procurement and the WTO Editor, with Simon Evenett, Edward Elgar, forthcoming 2005.

The WTO's Core Rules and Disciplines Editor, with Kym Anderson, 2 volumes. Edward Elgar, forthcoming 2005.

Trade Preferences and the Trading System Editor, with Caglar Ozden, Edward Elgar, forthcoming 2005.

Arab Economic Integration: Between Hope and Reality (with Ahmed Galal). Washington DC: Brookings Institution, 2003.

Development, Trade and the WTO: A Handbook (with Philip English and Aaditya Mattoo). Washington DC: The World Bank, 2002.

The Global Trading System (with Kym Anderson), London: I.B. Tauris, 2002.
Volume 1: *The Genesis of the GATT*; Volume 2: *Core Rules and Procedures*;
Volume 3: *Exceptions to the Core Rules*; Volume 4: *'New' Issues for the WTO*.

Developing Countries and the WTO: A Pro-Active Agenda (with Will Martin). Oxford: Basil Blackwell, 2001.

The New International Trade Agenda and the WTO, (with Will Martin). Special issue of the *Review of International Economics* (Basil Blackwell) vol. 9, May, 2001

Trade Policy Developments in the Middle East and North Africa (with Hanaa Kheir-El Din). Washington DC: World Bank Institute, 2000.

Developing Countries and the Next Round of WTO Negotiations. Special issue of *The World Economy*, April, 2000.

Catching Up with the Competition: Trade Opportunities and Challenges for Arab Countries (with Jamel Zarrouk). Ann Arbor: University of Michigan Press, 2000.

Law and Policy in Public Purchasing: The WTO Agreement on Government Procurement (with Petros C. Mavroidis). Ann Arbor: University of Michigan Press, 1997.

Regional Partners in Global Markets: Limits and Possibilities of the Euro-Med Agreements (with Ahmed Galal). London: CEPR, 1997.

Monographs

Harnessing Trade for Development and Growth in the Middle East, with Patrick Messerlin. New York: Council on Foreign Relations, 2002.

Trade Laws and Institutions: Good Practices and the World Trade Organization. World Bank Discussion Paper. Washington D.C.: The World Bank, 1995.

Liberalizing Trade in Services (with Pierre Sauvé). World Bank Discussion paper series. Washington D.C.: The World Bank, 1994.

Dissemination of Research

“Development and the WTO: Beyond Business as Usual”, with Susan Prowse, *Bridges*, vol. 9, nos. 2-3 (February-March), 2005 (www.ictsd.org).

“Making the WTO More Supportive of Development,” *Finance & Development* March 2005, pp. 14-18. (www.imf.org)

“Special and Differential Treatment of Developing Countries,” with Costas Michalopoulos and Alan Winters, *Development Outreach* (July, 2003);

“Special and Differential Treatment of Developing Countries,” *Bridges* vol. 7, no.3, April 2003 (www.ictsd.org).

‘The Other Mideast Crisis—Economic Decline,’ with Peter Sutherland, *International Herald Tribune*, March 27, 2002.

“Competition Policy and the Global Trading System,” *Trade and Industry Monitor*, vol. 8, December 1998, pp. 13-15 (Capetown, South Africa).

“Trade and Competition Policy in the WTO System” *World Economic Affairs* Winter 1997, pp. 39-44.

Journal Articles

“WTO Dispute Settlement and the Missing Developing Country Cases: Engaging the Private Sector,” with Chad Bown, *Journal of International Economic Law*, 2006 forthcoming.

“Expanding WTO Membership and Diverging Interests,” *World Trade Review* forthcoming.

“Preferential Trade Agreements, Investment Disciplines and Investment Flows,” with Richard Newfarmer, *Journal of World Trade*, 2005, forthcoming.

“Government Procurement: Market Access, Transparency and Multilateral Trade Rules,” with Simon Evenett, *European Journal of Political Economy*, 21(1), March 2005, pp. 163-183.

“Transfer of Technology to Developing Countries: Unilateral and Multilateral Policy Options,” with Keith Maskus and Kamal Saggi, *World Development*, Fall 2005.

“Operationalizing the Concept of Policy Space in the WTO: Beyond Special and Differential Treatment,” *Journal of International Economic Law*, 8(2), 2005, pp. 405-24.¹

“Tariffs, Entry Regulation and Markups: Does Country Size Matter?,” with Hiau Looi Kee and Marcelo Olarreaga, *Contributions to Macroeconomics* (Berkeley Electronic Press), vol. 4(1), 2004, (<http://www.bepress.com/bejm/contributions/vol4/iss1/art8>).

“Policies to Encourage Firm Adjustment to Globalization,” with Beata Smarzynska Javorcik, *Oxford Review of Economic Policy*, vol. 20, no. 3, 2004, pp. 457-73.

“Reducing Agricultural Tariffs versus Domestic Support: What is More Important for Developing Countries?,” with Marcelo Olarreaga and Francis Ng, *World Bank Economic Review*, vol. 18, no. 2, 2004, pp. 175-204.

“Developing Countries and the WTO Doha Round: Market Access, Rules and Differential Treatment,” *Journal of Economic Integration* vol.19, no. 2, June 2004, pp. 205-29.²

“The Pattern of U.S. Antidumping: The Path from Initial Filing to WTO Dispute Settlement,” with Chad Bown and Caglar Ozden, *World Trade Review*, vol. 2, 2004, pp. 349-71.

“Special and Differential Treatment of Developing Countries: Moving Forward After Cancún,” with Constantine Michalopoulos and L. Alan Winters, *The World Economy*, vol. 27, 2004, pp. 481-506.

“National Treatment and the Choice Between Exports and Direct Investment,” with Kamal Saggi, *Topics in Economic Analysis & Policy* (Berkeley Electronic Press), vol. 3, no. 1, 2003. At: <http://www.bepress.com/bejeap/topics/vol3/iss1/art13>.

“Economic Development and the WTO After Cancún: Back to Basics?,” with Marcelo Olarreaga, *Intereconomics: Review of European Economic Policy* 38(5), September/October, 2003, pp. 232-5.

¹ Reprinted in E.U. Petersmann (ed.), *Reforming the World Trading System: Legitimacy, Efficiency and Democratic Governance*. Oxford: Oxford University Press, 2005.

² Reprinted in B. Guha-Khasnobis (ed.), *The WTO, Developing Countries and the Doha Development Agenda: Prospects and Challenges for Trade-led Growth*. New York: Palgrave, 2004.

“Economic Development, Competition Policy and the WTO,” with Petros Mavroidis, *Journal of World Trade* vol. 37(1), 2003, pp.1-28.

“Eliminating Excessive Tariffs on Exports of Least Developed Countries,” with Francis Ng and Marcelo Olarreaga, *World Bank Economic Review*, 2002, 16(1), pp. 1-22.

“The cost of rich (and poor) country protection to developing countries,” with K. Anderson, K. Dimaranan, B., Francois, J., Hertel, T., and W. Martin, *Journal of African Economics*, vol. 10, no. 3, 2002, pp. 227-57.

“Strengthening the Global Trade Architecture for Development: The Post-Doha Agenda,” *World Trade Review*, vol. 1, no. 1, (March), 2002, pp. 23-46.

“Une Proposition pour l’OMC: La ‘Super’ Clause de Nation Plus Favorisée,” with Marcelo Olarreaga, *Reflets et Perspectives de la Vie Economique*, 2002, vol. XLI, No. 2, pp. 83-92.

“Developing Countries and a New Round of WTO Negotiations,” with Thomas Hertel and Will Martin, *World Bank Research Observer*, vol. 17, no. 1, 2002, pp. 113-40.

“Agriculture and the WTO: Next Steps,” with Kym Anderson and Anna Strutt, *Review of International Economics* vol. 9, (May), 2001, pp. 192-214.

“Assessing the Case for Extending WTO Disciplines on Investment Related Policies,” with Kamal Saggi, *Journal of Economic Integration*, vol. 15 (December), 2000, pp. 588-610.³

“Developing Country Agriculture and the New Trade Agenda,” with Kym Anderson, *Economic Development and Cultural Change*, vol. 49, (October) 2000, pp. 171-80.

“The Next Round of Services Negotiations: Identifying Priorities and Options,” *Economic Review* (St. Louis Federal Reserve Bank), vol. 82(4), July/August 2000, pp. 31-47.

“Market Disciplines and Corporate Efficiency: Evidence from Bulgaria,” with Simeon Djankov, *Canadian Journal of Economics*, vol. 33(1), February 2000, pp. 190-212.

“WTO Dispute Settlement, Transparency and Surveillance,” with Petros C. Mavroidis, *World Economy*, vol. 23, April 2000, pp. 527-42.

“Competition Policy in Post-Central Planning Bulgaria,” with Simeon Djankov, *The*

³ Reprinted in M. Olarreaga and R. Rocha (eds.), *La Nueva Agenda del Comercio en la OMC*, Bogota: Universidad del Rosario, 2000. A revised version also appeared in B. Hoekman, A. Mattoo and P. English (eds.), *Development, Trade and the WTO: A Handbook*, Washington DC: World Bank, 2002.

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Services, Economic Development and the Next Round of Negotiations,” with Aaditya Mattoo, *Journal of International Development*, vol. 12, 2000, pp. 283-96.

“Developing Countries and the Next Round of WTO Negotiations,” with R. Chadha, W. Martin, A. Oyejide, M. Pangestu, D. Tussie and J. Zarrouk, *World Economy*, vol. 23, April 2000, pp. 431-36.

“Some Market Access Issues for Developing Countries in a Millennium Round: Results from Recent World Bank Research,” with Will Martin, *Cuadernos de Economia*, vol. 36, no. 109, December 1999, pp. 947-78.

“Competition Policy, Developing Countries and the WTO,” with Peter Holmes, *The World Economy*, vol. 22, August 1999, pp. 875-93⁴

“Intra-Industry Trade Between East and West Europe,” with Chonira Aterupane and Simeon Djankov, *Weltwirtschaftliches Archiv*, 135:62-81, 1999.

“Free Trade Agreements in the Mediterranean,” *Journal of North African Studies*, Vol. 3, no. 2, 1998, pp. 89-104.⁵

“Conditions of Competition and Multilateral Surveillance,” with Simeon Djankov, *The World Economy*, vol. 21, 1998, pp. 1109-28.

“Using International Institutions to Improve Public Procurement,” *World Bank Research Observer*, vol. 13, no. 2, 1998, pp. 249-69.⁶

“Trade Reorientation and Post-Reform Productivity Growth in Bulgarian Enterprises,” with Simeon Djankov, *Journal of Policy Reform*, 2:151-68, 1998.

“Determinants of Export Structure of Countries in Central and Eastern Europe,” with Simeon Djankov, *World Bank Economic Review*, vol. 11, 1997, pp. 471-90.

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⁴ Reprinted in Peter Lloyd and Chris Milner (eds.), *Global Trade Policy 1999*, Oxford: Basil Blackwell, 1999. Also in M. Olarreaga and R. Rocha (eds.), *La Nueva Agenda del Comercio en la OMC*, Bogota: Universidad del Rosario, 2000.

⁵ Reprinted in George Joffé (ed.), *Perspectives on Development: The Euro-Mediterranean Partnership*, London: Frank Cass, 1999.

⁶ Reprinted in Samiha Fawzy and Ahmed Galal (eds.), *Partners in Development: New Roles for Government and Private Sector in the Middle East and North Africa*. Washington DC: The World Bank, 1999.

1997, pp. 383-406.

"Protection and Trade in Services: A Survey," with Carlos A. Primo Braga, *Open Economies Review*, vol. 8, 1997, pp. 285-308.

"Effective Protection and Investment Incentives in Egypt and Jordan: Implications of Free Trade With Europe," with Simeon Djankov, *World Development*, vol. 25, 1997, pp. 281-91.

"Policy Externalities and High-Tech Rivalry: Competition and Multilateral Cooperation Beyond the WTO," with Petros Mavroidis, *Leiden Journal of International Law*, vol. 9, 1996, pp. 273-318.⁷

"The European Union's Mediterranean Free Trade Initiative," with Simeon Djankov, *The World Economy*, vol. 19, 1996, pp. 387-407.

"More to Trade: Services, the GATS, and the Asian Region," with Carlos Primo-Braga, *Asia-Pacific Economic Review*, vol. 2, 1996, pp. 5-21 (April).

"Dumping, Antidumping and Antitrust," with Petros Mavroidis, *Journal of World Trade*, vol. 30, 1996, pp. 27-52 (February).⁸

"Trading Blocs and the Trading System: The Services Dimension," *Journal of Economic Integration*, vol. 10, 1995, pp. 1-31.

"The WTO's Government Procurement Agreement: Expanding Disciplines, Declining Membership?," with Petros Mavroidis, *Public Procurement Law Review*, vol. 4, 1995, pp. 63-79.

"Competition, Competition Policy and the GATT," with Petros C. Mavroidis, *The World Economy*, vol. 17, 1994, pp. 121-50.⁹

"Employment and Production Based Proxies for Trade Specialization in Services," with Guy Karsenty, *The Service Industries Journal*, 14, 1994, pp. 340-51.

"Regional and Multilateral Liberalization of Trade in Services: Complements or Substitutes?," with Pierre Sauvé, *Journal of Common Market Studies*, vol. 32, 1994, pp. 283-317.

⁷ Reprinted in *Market Access After the Uruguay Round: Investment, Competition, and Technology Perspectives*. Paris: OECD, 1996.

⁸ Reprinted in Robert Howse (ed.), *The World Trading System*. London: Routledge, 1998.

⁹ Reprinted in R.H. Singer, N. Hatti and R. Tandon (ed.), *TRIPS, The Uruguay Round and Third World Interests*. New Delhi: Indus Publishing, 1999.

"'Cleaning Up' While Cleaning Up? Pollution Abatement, Interest Groups, and Contingent Trade Policies," with Michael Leidy, *Public Choice*, 78, 1994, pp. 241-58.¹⁰

"Rules of Origin for Goods and Services: Conceptual Issues and Economic Considerations," *Journal of World Trade*, 27(4), 1993, pp. 81-100.

"Safeguard Provisions and International Agreements Involving Trade in Services," *The World Economy*, 16, 1993, pp. 29-49.

"Conceptual and Political Economy Issues in Liberalizing International Transactions in Services," *Aussenwirtschaft* (The Swiss Review of International Economic Relations), vol. 48, 1993, pp. 203-34.¹¹

"New Issues in the Uruguay Round and Beyond," *Economic Journal*, 103, 1993, pp.1528-39.¹²

"Cascading Contingent Protection," with Michael Leidy, *European Economic Review*, 36, 1992, pp. 883-92.

"Economic Development and International Transactions in Services" with Guy Karsenty, *Development Policy Review* (Overseas Development Institute, London), 10, 1992, 211-36.

"Market Access Through Multilateral Agreement: From Goods to Services," *The World Economy*, 15, 1992, pp. 707-27.

"Reducing Official Debt Via Market-based Techniques," with Pierre Sauvé, *Aussenwirtschaft* (Swiss Review of International Economic Relations), 47, 1992, pp. 207-26.

"Spurious Injury as Indirect Rent Seeking: Free Trade under the Prospect of Protection," with Michael P. Leidy, *Economics and Politics*, 3, 1991, pp. 111-37.

"Production Effects of Price- and Cost-based Antidumping Laws under Flexible Exchange Rates," with Michael P. Leidy, *Canadian Journal of Economics*, 23, 1990, pp. 873-95.

¹⁰ Extended version reprinted in Roger Congleton (ed.), *The Political Economy of Environmental Protection: Analysis and Evidence*. Ann Arbor: University of Michigan Press, 1996.

¹¹ Reprinted in Alan Deardorff and Robert Stern (eds.), *Analytical and Negotiating Issues in the Global Trading System*. Ann Arbor: University of Michigan Press, 1994

¹² Reprinted in R.H. Singer, N. Hatti and R. Tandon (ed.), *TRIPS, The Uruguay Round and Third World Interests*. New Delhi: Indus Publishing, 1999.

"Policy Responses to Shifting Comparative Advantage: Designing a System of Emergency Protection," with Michael P. Leidy, *Kyklos*, 43, Winter 1990, pp. 25-51.¹³

"Dumping, Antidumping, and Emergency Protection," with Michael P. Leidy, *Journal of World Trade*, 23, October 1989, pp. 27-44.

"Determining the Need for Issue-Linkages in Multilateral Trade Negotiations," *International Organization*, 43, Fall 1989, pp. 693-714.

"Agriculture and the Uruguay Round," *Journal of World Trade*, 23, February 1989, pp. 83-96.

"Services as a Quid Pro Quo for a Safeguards Code," *The World Economy*, 11, June 1988, pp. 203-215.

"Diensten in het Internationale Verkeer," *Economisch Statistische Berichten*, 72, Maart 1987, pp. 244-47.

"Issues and Data Needs for GATT Negotiations on Services," with Robert Stern, *The World Economy*, 10, March 1987, pp. 39-60.

Chapters in books:

"International Trade: Multilateral Disciplines on Trade in Services", with Aaditya Mattoo, in *The Handbook of International Economic Law* (Andrew Guzman and Alan Sykes, Editors), University of Chicago Press, forthcoming.

"Trade Preferences and Differential Treatment of Developing Countries: Introduction and Overview," in *Trade Preferences and the Trading System* Editor, with Caglar Ozden, Edward Elgar, forthcoming 2005.

'The international trade order: cooperation for economic development' in Christopher Findlay (ed.), *Reshaping the Asia-Pacific Economic Order*. Proceedings of the 29th PAFTAD conference, 2005, forthcoming.

"Assessing the Impacts of Export Subsidies," with Patrick Messerlin, in Kym Anderson and Will Martin (eds.), *Agriculture, Trade Reform, and the Doha Agenda*, World Bank, forthcoming.

"Economic Implications of an Egypt-US FTA," with Denise Konan, in A. Galal and R. Lawrence, *Anchoring Reform With a US-Egypt Free Trade Agreement*. Policy Analyses

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“International Cooperation on Domestic Policies: Lessons from the WTO Competition Policy Debate,” with Kamal Saggi, in S. Evenett and B. Hoekman (eds.), *Economic Development and Multilateral Trade Cooperation*. World Bank, forthcoming.

“Agricultural Subsidies and Developing Country Trade,” with Marcelo Olarreaga and Francis Ng, in Dale Hathaway and John Nash (eds.) *Sourcebook on Agricultural Trade Policies*. Washington DC: World Bank, forthcoming.

“International Disciplines on Government Procurement: A Review of Economic Analyses and their Implications,” with Simon Evenett, in CUTS, *Unpacking Transparency in Government Procurement*. Jaipur: Consumer Unity and Trust Society, 2004 (December).

“J. Michael Finger and the Doha Development Agenda,” in Douglas Nelson (ed.), *The Political Economy of Policy Reform: Essays in Honor of J. Michael Finger*. Amsterdam: Elsevier, 2004.

“Initial Conditions and Incentives for Arab Economic Integration: A Comparison with the European Community,” with Patrick Messerlin, in A. Galal and B. Hoekman (eds.), *Arab Economic Integration: Between Hope and Reality*. Washington DC: Brookings Institution, 2003.

“Transparency in Procurement Regimes and Market Access: What can we expect from international trade agreements?” with Simon Evenett, in S. Arrowsmith and M. Trybus (eds.), *Public Procurement: The Continuing Revolution*. Kluwer, 2003.

“Integrating Domestic Policies,” in Maurice Schiff and L. Alan Winters, *Regional Integration and Development*. Oxford: Oxford University Press, 2003.

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“Telecommunications-Related Services: Market Access, Deeper Integration and the WTO,” with Carlos A. Primo Braga and Carsten Fink, in Paolo Guerrieri and Hans-Eckart Scharrer (eds.), *Trade, Investment and Competition Policies in the Global Economy: The Case of the International Telecommunications Regime* Baden-Baden: Nomos Verlag, 2002.

“The WTO: Functions and Basic Principles,” in B. Hoekman, A. Mattoo and P. English (eds.), *Development, Trade and the WTO: A Handbook*, Washington DC: World Bank, 2002.

“Benefiting From Regional Integration,” with Maurice Schiff, in B. Hoekman, A. Mattoo and P. English (eds.), *Development, Trade and the WTO: A Handbook*, Washington DC: World Bank, 2002.

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“Deep Integration, Nondiscrimination and Euro-Mediterranean Free Trade,” with Denise Konan, in Jürgen von Hagen and Mika Widgren (eds.), *Regionalism in Europe: Geometries and Strategies After 2000*, Kluwer Academic Press, 2001.

“Overlapping Free Trade Agreements and the Middle East and North Africa: Economic Incentives and Effects on Egypt,” with Denise Konan, in S. Dessus, J. Devlin and R. Safadi (eds.), *Towards Arab and Euro-Mediterranean Regional Integration*. Paris: OECD, 2001.

“Towards a More Balanced and Comprehensive Services Agreement,” in Jeffrey Schott (ed.), *The WTO After Seattle*. Washington DC: Institute for International Economics, 2000.

“Multilateral Disciplines for Investment-Related Policies?,” with Kamal Saggi, in Paolo Guerrieri and Hans-Eckart Scharrer (eds.) *Global Governance, Regionalism and the International Economy*, Baden-Baden: Nomos Verlag, 2000.

“Rents, Red Tape and Regionalism: Economic Effects of Deeper Integration, with Denise Konan, in B. Hoekman and J. Zarrouk (eds.) *Catching Up with the Competition: Trade Opportunities and Challenges for Arab Countries*. Ann Arbor: University of Michigan Press, 2000.

“Benefiting from WTO Membership and Accession,” with Jayanta Roy, in B. Hoekman and J. Zarrouk (eds.) *Catching Up with the Competition: Trade Opportunities and Challenges for Arab Countries*. Ann Arbor: University of Michigan Press, 2000.¹⁴

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“Competition, Complementarity and Contagion in East Asia,” with Ishac Diwan, in P.R. Agenor, M. Miller, D. Vines, A. Weber (eds.), *The Asian Financial Crisis: Causes, Contagion, and Consequences*. Cambridge University Press, 1999.

“Preferential Trade Agreements,” in Robert Lawrence (ed.), *Brookings Trade Forum 1998*. Washington DC: Brookings Institution, 1998.

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“State Trading and Access to Markets: Alternative Approaches to Rule Making for Entities with Exclusive Rights,” with Patrick Low, in Thomas Cottier and Petros Mavroidis (eds.), *State Trading in the Twenty-first Century*, Ann Arbor: University of Michigan Press, 1998.

“An Egypt-US Free Trade Agreement: Economic Incentives and Effects,” with Denise Konan and Keith Maskus, in Ahmed Galal and Robert Lawrence (eds.), *Building Bridges: An Egypt-U.S. Free Trade Agreement*. Washington DC: Brookings Institution, 1998.¹⁵

“Catching Up With Eastern Europe? The EU's Mediterranean Free Trade Initiative,” with Simeon Djankov, in Raed Safadi (ed.) *Opening Doors to the World: A New Trade Agenda for the Middle East*, Cairo: The American University in Cairo Press, 1998.

“The WTO, the EU and the Arab World: Trade Policy Priorities and Pitfalls,” in Nemat Shafik (ed.) *Prospects for Middle Eastern and North African Economies: From Boom to Bust and Back?* London: MacMillan, 1998.

“Focal Points and Multilateral Negotiations on the Contestability of Markets,” in Keith Maskus, Peter Hooper, Ed Leamer, and J.D. Richardson (eds.), *Quiet Pioneering: The International Economic Legacy of Robert M. Stern*. Ann Arbor: University of Michigan Press, 1997.

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"Developing Countries and the Multilateral Trading System after the Uruguay Round," in Albert Berry, Roy Culpeper, and Frances Stewart (eds.), *Global Development Fifty Years After Bretton Woods*. London: Macmillan, 1997.

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The Multilateral Agreement on Investment: From OECD to WTO?" in Peter Rashish (ed.), *Developing a New Consensus for the International Treatment of Investment*. Washington DC: The European Institute, 1997.

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