

**DM 2005 Project Implementation
PROGRESS REPORT**

[10/30/2005]

I. Background Information

DM Project Number and Title	# 916 Rental services for renewable electricity for remote villages off the grid in Lao PDR
Report Author's Name (if different from Team Leader)	
Total Award	US\$150,000
Amount Disbursed to 10/30/2005	US\$37,500 (25 % of the Total Award)

II. Progress Against Milestones

i) List the milestone objectives in the first column as expressed in the Project Agreement. The second column should indicate the current status of each milestone objective. In the third column, please provide quantitative data and qualitative information describing the status of the project against that particular milestone.

Milestone Objectives (Copy from the Agreement)	Status (Completed/ In Progress)	Descriptive Information on the Status
e.g. Promotion of organic farming as an income generating activity: Train 40 rural women on organic mushroom farming .	Completed	43 women from 5 villages were trained through 3 organic farming classes. About half of them expressed a keen interest in this potential source of income.
1. Preparations		
- Logistics set up	Completed	Internal administrative handling by Sunlabob established, communication channels organized, warehousing scheduled.
- Plan of activities over the next 20 months set up.	Completed	(See attachment)
- Coordination and communication between Sunlabob and WWF organized.	Completed	The coordination is organized: Roger Mallot, WWF office in Vientiane is the coordinator of the WWF ; Mr. Daophet Vongsakhamphui is the contact person for Sunlabob. It is agreed to organize a regular meeting once per month. The set up how to integrate the WWF promotion campaigns into the Sunlabob activities is in preparation .
- Personnel hired or own personnel instructed	Completed	Staff set up for this program: 1. Mr. Daophet Vongsakhamphui – (Coordinator Sunlabob/WWF and Head of advertisement unit for Sekong activities) 2. Mr. Souvanthong Vorrabout..... (M&E and financial reports) 3. Mr. Ueli Scheuermeier (Analyzing and developing operations) 4. Dr. Khamphone Nanthavong (Head of Trainings unit)

<ul style="list-style-type: none"> - Equipment ordered 	<p>Completed</p>	<p>5. Mr. Bounpheng Vongpadith (Head of Technical unit) 6. Mr. Sili Khounpannavong (Master Trainer) 7. Mr. Thongduean Phengnapa (Master Trainer) 8. Mr. Southana Sysaath (Master Trainer) 9. Mr. Soutta Daraluk (Sales Agent in Sekong Province) 10. Mr. Somchit Boulaphone (Provincial Department of Agriculture and Forestry) 11. Mr. Sermsy Soulita of WWF in Sekong</p> <p>Material for 80 systems ordered which should be installed in Milestone III.</p>
<p><input type="checkbox"/> 2. Explorations, village negotiation</p> <ul style="list-style-type: none"> - Villages visited and 10 villages selected 	<p>Completed</p>	<p>10 villages were visited at least once, some villages were visited twice. The project was introduced to the villagers during village meetings, the hardware material was shown and in every village a temporary solar home system was installed as a demonstration for villagers to better understand.</p>
<ul style="list-style-type: none"> - Contract signed with Village Authorities 	<p>Completed</p>	<p>Authorities from 10 villages signed the contract (see attached contracts)</p>
<ul style="list-style-type: none"> - District and provincial authorities informed. 	<p>Completed</p>	<p>The number of Authority concerned: Mr. Ouankham THOUNGXAY (District Govenor) Mr. Xayavat KHUANKHAMMANH (Head of Provincial Agriculture Office) Mr. Khamvan PHUANGPHANXAYSONG (District Agriculture office committee) They agreed the proposal and the work plan</p>

ii) If you did not achieve some of your stated milestone objectives, please explain the reasons.

Equipment for only 80 units was ordered. The material for the additional 40 units will be ordered in the “III Milestone period”. The reason is the limitation of financial resources.

iii) Has your project’s overall accomplishments to date exceeded the original plan?

Yes No

If Yes, describe your achievements:

The visits and demonstrations proved to be highly successful. They resulted in a very high demand for the rented solar systems by village authorities and the households. The demand considerably exceeds the numbers

of solar home systems foreseen in the program. We foresee a bottleneck in the funding of further systems for renting out after this program is terminated. We already need to think about how to get further capital to cover the demand.

III. Overall Project Progress

i) What have been the main challenges of your project to date? What, if any, adjustments have you made to your original business plan in order to overcome the challenges and meet your objectives?

Challenges:	Adjustments:
Very high demand, which exceeds the originally projected numbers for rented solar home systems.	None yet. Bottleneck is lack of capital.

ii) Have any of your objectives changed or have you added new objectives since you signed your Project Agreement? If Yes, explain the changes.

Yes No

iii) Do you have any concerns about meeting your next milestone objectives?

Yes No

If Yes, what are the concerns and how do you plan on addressing those challenges?

iii) Although this is an interim report, are there any development outcomes or results of your activities to date that you would like to call attention to?

Yes. We foresee a shortage of capital for buying the equipment for covering the demand being generated in the villages through our visits and demonstrations. This demand far exceeds the numbers foreseen in this project. We will need to figure out how to achieve this....

iv) Reminder: In accordance with Paragraph 3.1.1 of the Project Agreement, each project team is required to submit a statement of account showing the use of the funds within three months after the last disbursement. As a part of periodical expenditure review exercise, please provide an annex with un-audited summary of expenses during this reporting period.

IV. Ancillary Achievements

i) Have you or has your organization received any awards/recognitions or media attention as a result of your DM-funded project during this period?

Yes No

If Yes, please specify the sources and identify the names.

Award /Recognition	Media e.g. <input checked="" type="checkbox"/> International: BBC News on Dec. 3-4, 2003
<input type="checkbox"/> Local: <input type="checkbox"/> National: <input checked="" type="checkbox"/> International: German Solar Award 10/28/2005	<input checked="" type="checkbox"/> Local: Vientiane Times; Lao Army newspaper, Peoples newspaper, KPL newspaper <input checked="" type="checkbox"/> National: Lao TV on 7/ 10/2005 Lao Radio on 7/15/2005 <input checked="" type="checkbox"/> International: Interview on German TV , 7/2/2005, Interview on SWFIII (German Radio) , 8/1/2005 Article in Photon international newspaper , 9/2005,

Explain the Award/Recognition or the Media content:

Lao newspapers and radio/TV mainly dwelled on the fact, that this is a Lao company that won the award, showing some pride that this was achieved through own efforts and without support from outside agencies. The German radio was mainly interested in pointing out the income generation and sustainability aspects of the whole approach.

Attach web links/news clips, if available:

Newspapers in Laos
Photon

ii) Has your organization made any new partnerships as a result of this project during this reporting period?

Yes No

If Yes, specify type of the organization from the list below and describe nature of the partnership:

<input checked="" type="checkbox"/> Local Government: Provincial departments of industry and handicraft, health and Education support in awareness campaigns and support in logistics' <input checked="" type="checkbox"/> National Government: Support in logistic , awareness and human resource <input type="checkbox"/> NGO: <input type="checkbox"/> Bilateral Development Agency:	<input type="checkbox"/> Multilateral Development Agency: <input type="checkbox"/> Private Corporations: <input type="checkbox"/> Other: e.g. <input checked="" type="checkbox"/> Multilateral Development Agency: Development Marketplace of the World Bank (financial partnership and technical assistance)
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iii) Sustainability and scalability after completion of the DM fund are top of the DM Team's priorities. Has your organization leveraged new funding or secured future funding during this reporting period?

Yes No

If Yes, provide the following information.

Funding Sources:

Amounts Funded/Committed: