

## **Mrs. Felistas Coutinho**

Mrs. Felistas Coutinho serves as Tujijenge Afrika Executive Director since July 2006. She has experience in financing solar equipment in both rural and urban areas for five years. She has been working in microfinance for over 14 years, first in Uganda then in Tanzania. She served as FINCA Tanzania's Managing Director from August 2003 to April 2006. While in FINCA Tanzania, she was able to grow the clientele from 27,000 to 44,000, and the outstanding portfolio grew from 1.85 billion Tsh to 6.25 billion. Prior to this she was Financial Services Manager in the same organization in-charge of credit operations as the company started operations. Prior to joining FINCA Tanzania, she worked at FINCA Uganda as a credit supervisor then branch manager for two years. Prior to FINCA Uganda, she has experience as a social worker, researcher, and administrator at a social centre of a hospital for 8 years. She holds a Bachelor of Arts and Social Science from Makerere University in Kampala, Uganda, and an MBA from Eastern and Southern African Management Institute (ESAMI).