



Speaker Profiles for e-Development Thematic Group Event on June 25, 2008

Samia Melhem - Senior Operations Officer & Chair, e-Development Thematic Group, World Bank

Samia Melhem is a member of the e-Government practice group in the Global ICT department at the World Bank. Her current responsibilities include technical assistance and advisory services on ICT Policies. She is focused on ICT4D in a wide variety of sectors from telecoms policy and regulation to public sector reform, taxes, customs, trade, education, knowledge Economy and private sector development. In her last 20 years in the World Bank Group, Samia has held several positions in Africa, Middle East and Europe and Central Asia regions, Information Solutions Group and infoDev. Her expertise is mostly in planning, developing and implementing large scale information systems for governments, and on using ICT as a tool to support public administration reform. Samia also manages GICT's learning and training program and chairs the e-development Thematic Group. She holds degrees in Electrical Engineering (BS), Computer Sciences (MS) and Finance (MBA).

Pradhan, Sanjay - Sector Director, Public Sector Governance (PRMPS), World Bank

Sanjay Pradhan is Director, Public Sector Governance for the World Bank. He is responsible for providing the strategic directions for the World Bank's global work across all member countries on improving public sector governance and combating corruption. Mr. Pradhan earlier served as the World Bank's Sector Manager, Public Sector and Poverty Reduction for the South Asia region, including Bangladesh, India, Nepal, Pakistan and Sri Lanka. Prior to that, he was responsible for managing the Bank's unit supporting governance and public sector reform in 26 countries across Central and Eastern Europe and the former Soviet Union, including Russia, Ukraine, Turkey, Hungary, Poland, Kazakhstan, among others. Mr. Pradhan was a Principal Author of the World Development Report 1997, The State in a Changing World. He presented the WDR in 20 countries across regions, including press conferences, high-level seminars, and presentations to Heads of State and Parliament, including the British House of Commons. He has authored numerous publications, including articles, books and policy papers.

Vivek Chaudhry, Senior Resource Management Officer

Vivek Chaudhry has been with the World Bank since 1998. He is currently with the Strategy and Program Coordination unit in the General Services Department. Prior to this, he was responsible for setting up and managing the infoDev Program's Incubator Initiative – supporting entrepreneurship and innovation programs across the world. His interests are in private sector development, public-private partnerships, e-Government initiatives, institutional development and capacity building. His work has involved partnering with governments, educational and research institutions, the private sector, as well as civil society organizations.

Patricia H. de Baquero – Senior Procurement Specialist, World Bank

Patricia is a national of Panama and a key World Bank specialist in procurement policy development and advice in the fields of civil works, concessions, lease agreements, BOT, management contracts, performance-based procurement and output-based aid schemes. She is also the Bank's representative in the Working Group appointed by the Heads of Procurement of the IFIs, including the Multilateral Development Banks, to harmonize the MDBs' procurement documents, policies and best practices, aimed to improve aid effectiveness.

Before joining the Bank, Ms. Baquero held various public positions in her country dealing with project management and international procurement in the ports and in the water and sanitation sectors, and worked in the Inter-American Development Bank as an infrastructure sector specialist. She also spent 12 years with the Panama Canal organization, under both the U.S. and subsequent Panamanian stewardships, working in procurement, in new business development involving concession of public assets, and managed the contracting of all feasibility studies for the US\$5 billion Canal expansion project.

Andi Dervishi , Investment Officer, International Finance Corporation (IFC)

Andi Dervishi leads IFC's investments in alternative payment systems (APS) and government process outsourcing (GPO). His background combines over 10 years in private equity investments, a couple of years of consulting in corporate and government services and a few years of building and running companies in the technology space.

Andi has made investments in technology companies in Latin America, Asia, Africa and Europe. He likes to invest in companies that use innovations in technology to solve existing problems, hence invests where technology meets existing industries, where technological innovation changes business rules, increasing efficiencies and in the process, releasing massive amounts of wealth. He believes such innovation is particularly happening or about to happen in financial services and government.

Andi sits on the boards of 6 companies and likes to assist them with strategy; help them understand and approach new business opportunities brought about by new market dynamics and place their business in the context of a global marketplace.

Don Staples – Director Compliance Planning & Revenue Analysis, VA Department of Taxation

Currently, Don is the Director of Compliance Planning and Revenue Analysis with the Virginia Department of Taxation. In this position, Don oversees a team of 40 individuals consisting of managers, system architect, developers, senior auditors, and senior examiners. In 2007, Don's unit was responsible for over \$140 million in new assessments and over \$55 million in compliance payments. In addition to development and maintenance of their own revenue programs, the unit selects cases for field audit personnel, maintains the Agency's data warehouse, establishes the Agency's overall compliance revenue objectives, impacts proposed legislation, and performs various ad hoc analytical projects. Don also serves as the Agency's Disclosure Officer.

Regarding the large public private partnership technology initiative with CGI, Don participated in the initial proposal, worked with the vendor's management and counsel in drafting a large portion of the

contract particularly with regards to the revenue measurement and financing language, and was responsible for ensuring compliance with the benefits measurement requirements.

R. Chandrashekhar, Additional Secretary (e-Governance), DIT, Government of India

R. Chandrashekhar joined the Government of India in 1975 as a member of the Indian Administrative Service, the country's premier civil service. Ever since, he has held a wide variety of key assignments, both in the Government of India and the State Government of Andhra Pradesh. He established the first Department of Information Technology in the country and was Secretary of the department from June, 1997 to December, 1999. From July, 1996 as CMD of AP Industrial Infrastructure Corporation and from June, 1997 as CMD, APIIC and concurrently Secretary, Department of Information Technology and Communications, he masterminded the conceptualization, planning and implementation of various key initiatives in the state in the field of Information Technology. The comprehensive program drawn up covered, inter alia, creation of requisite infrastructure (HITEC City, etc.), strategic human resources development initiatives (Indian Institute of Information Technology, etc.) and evolving a comprehensive policy framework for adoption of IT in governance. The framework that was evolved was widely regarded as path breaking and catapulted the State to the forefront of IT development in the country. It became a role model for most other states, which sent several teams to study the experience of AP and emulated the ideas and concepts pioneered in the State. The unique program that was evolved powered the IT revolution in the State, attracted global attention and was widely covered in the national and international media. He has a deep understanding of the issues and problems related to IT implementations in Government and experience in finding innovative solutions to such problems in field conditions. He has abundant experience in dealing with the working alongside highly reputed international consultants on major IT projects. He has been associated with a wide variety of organizations like UNESCAP, Massachusetts Institute of Technology and events relating to all aspects of IT as a key resource person, speaker and consultant. He has wide and varied experience in international business negotiations. Mr. Chandrashekhar received a M.Sc. degree in Chemistry from the Indian Institute of Technology, Bombay and a M.S. degree in Computer Science from the Pennsylvania State University, USA.

Dean Merrill – Vice President of Consulting, CGI

Dean Merrill is Vice President of Consulting at CGI, a worldwide IT company, with more than 36 years experience in information systems management, including the design, development and implementation of solutions that involve advanced technologies. Previously, was Senior Vice President for an international software company in the government and corporate markets prior to joining CGI in December of 1990.

In 2007, Dean was responsible for CGI's US Central/South State and Local business for the Mid Atlantic region.. He is currently the Senior Account Executive for all State and Local activities for CGI in the Commonwealth of Virginia. He was responsible for negotiating and executing over eight years the public/private Partnership Program with Virginia Department of Taxation. This multi-year, benefits funded program involved the design, development and implementation of 30 integrated applications. The Partnership Program has been awarded eleven prestigious awards. It has led to demonstrated improved customer service, and is increasing compliance revenue by more than \$70 million per year with over \$220 million in increased revenue for the Commonwealth during the Partnership Program.

Hrishikesh Potey – Senior Business Analyst, Evalueserve

Hrishikesh is a senior analyst with Evalueserve, a global research and analytics firm with operations centers in India, China, Chile, and Romania. He has been with Evalueserve for the past 3 years and currently manages a team of 20 analysts working for a Fortune 500 professional services firm. He is driving a large initiative to build sector expertise among Evalueserve analysts who work on a number of knowledge sharing- and thought leadership reports for the client.

He manages all the projects for the client across different industry verticals. One of these projects includes developing a series of knowledge sharing reports for a very senior level audience in the client's organization in the government domain. His focus is on identifying key issues and challenges for governments across the world surrounding themes such as demographic change, shifting wealth patterns, and climate change.

Prior to heading this project, Hrishikesh worked as a Project Manager in Evalueserve's Business Research division between 2006 and 2007. Within this responsibility, he led a number of projects, specifically in the government domain. On one of the key projects at Evalueserve, he led a large study for the World Bank Group on Public Private Partnerships (PPP) in E-Government. The study involved developing a comprehensive index to rank countries on the basis of their potential for PPP in E-Government, followed by a detailed assessment of 20 high-potential developing countries.

Dr. Sam Somuah – Director General of the Ghana Information and Communications Technology Directorate (GICTeD)

Dr. Samuah is the Director General of the Ghana Information and Communications Technology Directorate (GICTeD) and until recently a Special Assistant and ICT Policy Advisor at the Office of the President and Director of the Central Governance Project with additional responsibility for Information Technology (ICT) Initiatives within the office of the President.

Dr. Somuah has been actively involved in various ICT related issues within the government of Ghana having been the organizer of the first ever Roundtable Conference on developing a National ICT Policy in 2001. As chair of the E-Government Strategy Committee of the Government he has been instrumental in developing a comprehensive E-Government Roadmap for the country.

In his current position as the Head of GICTeD, Dr. Somuah is leading the Government of Ghana's major effort on e-Government. Some of the current initiatives include the development of an Enterprise Architecture as well as an Interoperability Framework for Ghana. The Automation of the Revenue Agencies through a PPP arrangement is an effort being led by Dr. Somuah on behalf of the Government.

Yuri Hohlov, Chairman of the Board of the Institute of the Information Society; Russia

Yuri Hohlov is one of the founders and the Chairman of the Board of the Institute of the Information Society (Russia) since 1998. He was also among creators of the national science foundation - the Russian Foundation for Basic Research (1993) and directed its ICT Department. In 1996 he served as a Deputy Director of the Russian State Library responsible for IT and library automation services. He is Editor-in-Chief of the Information Society Journal (Russia), Vice Chairman of the High Level Expert Committee for Russian Regions e-Development of the Russian Ministry of the IT and Communications, Chairman of the Expert Council of the Russian e-Development Partnership. In 2000 Dr. Hohlov became a Corresponding Member of the Russian Engineering Academy, and in 2004 he was elected an Academician in the "Information Systems, Computing and Electronics, and Telecommunications" Section.

Anna Korobova- Head of Single Window Service & Informatization, Moscow City Government

Korobova Anna N. Ph.D (economics), Head of the “Single Window” Service and Informatization, Prefecture of Zelenograd Administrative District, Moscow City Government, Russia. Under her direct management since 2000 all elements of electronic and mobile Zelenograd at the levels of prefecture and local government of region were created. She is the author of more than 40 scientific works including one book in the co-authorship with Dr.V.Ivanov - “Municipal administration”, that run into two editions. In 2007 she became winner of All-Russian competition “The manager of year in the state administration” in the nomination “innovation technologies in government”.