

Annex G

Consultation (1) HNP Sector Strategy Briefing Some Key Questions

(March 17, 2006)

- 1. Achieving priority outcomes for Bank work in HNP** (defining a Results Framework for HNP)
 - a. What are the 10 (15) priority HNP outcomes for the Bank? Which ones are more relevant for your region? On which ones has your region focused its work program over the past 4-5 years?
 - b. What are the main achievements in your region in the last 4-5 years in terms of the HNP work in general and outcome impact in particular?
 - c. Are there other priority non-HNP outcomes that the Bank HNP work contributes to? What are they? If so, on which ones has your region focused so far?
 - d. What is the rationale behind the prioritization of outcomes for your region today?
 - e. What would be the 5-10 year goals for the outcomes your region would focus on?
 - f. Measurement Challenges:
 - i. How has your region measured the outcome results in the last 5 years?
 - ii. How would your region propose to measure them in the future?
 - iii. How and how often do you collect the outcome data and report it?
 - iv. How and how often do you think it should be done in the future?
 - v. Who collects and processes the data? Who pays for it? How do you think it should be done in the future?
 - vi. How to mandate / persuade measurement at operational level (Bank and Country clients) for lending and non-lending work?

- 2. What are the key HNP issues / challenges your region would need to focus on to achieve priority outcomes in the next 5 years?**
 - a. What are the key issues that require particular attention for your region to achieve the outcomes the region has focused on or plans to focus on in the next 5 years?
 - b. Does the Bank have any comparative advantages on any of these issues? Operationally? Fiduciary? Knowledge generation? Funding?
 - c. What do you think needs to be done regarding key issues for which the Bank does not seem to have comparative advantages?

- 3. The Bank in the new donor scenario.**

In regards to the priority results your region has focused on and will focus in the next 5 years:

- a. How does the donor scenario impact the Bank's comparative advantages in the health sector and what would be the best role the Bank can play in the current donor scenario in your region?

4. What changes, if any, would be necessary in the following areas to facilitate the achievement of the priority outcomes in your region?

- a. Lending Instruments
- b. Knowledge generation and management
- c. Donor partnerships
- d. Staff skill-mix
- e. Staff and management incentive framework
- f. Incentive framework for multisectoral collaboration

5. Multi-sectoral collaboration for HNP results.

In your region:

- a. What has worked and what has not in the HNP and non-HNP Sectors collaboration for HNP results?
- b. How would you increase collaboration where it works?