

CHAPTER 6: SOCIAL PROTECTION FOR PEOPLE WITH DISABILITIES

6.1. *This chapter deals with the main social protection programs for PWD in India.¹ As noted in Chapter 7, this is an area where the commitments of the PWD Act are rather circumscribed.* In practice, even the commitments of the Act on certain social protection schemes have not been met often. Nonetheless, a number of measures are either gradually improving or have potential for expansion, so are worth exploring.

6.2. There are many elements of the social protection system to which PWD and their households may be entitled not due to disability but due to poverty, social category or other indicators. These include most importantly the PDS food scheme for poor households. However, the focus of this chapter is on specific commitments and schemes that PWD are entitled to as a result of their disability (or disability plus some other indicator such as poverty). The main programs discussed are:

- *reservations under various centrally-sponsored anti-poverty programs* which operate throughout rural areas of India, in particular public works, targeted credit and publicly-financed housing schemes for the poor
- *unemployment allowances for PWD*
- *“social pensions” for destitute PWD*, i.e. monthly social assistance cash benefits
- *different forms of insurance in cases of disability*, including schemes for civil servants and the formal private sector, existing schemes for informal sector workers in some parts of the country, and proposals for expansion of social insurance to the unorganized sector.

6.3. The social protection system specifically for PWD thus consists of both social welfare and social insurance interventions. However, for the vast majority, insurance-based schemes are not yet a reality. *Overall, the public social protection system for PWD who are not in the formal sector is in design parsimonious on most states, and in practice offers low coverage and limited financial protection.* Even in the formal sector, there are a range of issues in design and actuarial soundness of disability (and broader social) insurance systems for the public sector.

A. Poverty Alleviation and Social Assistance Schemes for PWD

6.4. (a) *Reservations in anti-poverty programmes: The PWD Act commits governments to reservation of not less than 3 percent in all poverty alleviation schemes for the benefit of PWD.* This section looks at recent performance on a few major schemes: public works under SGRY; subsidized credit for BPL households under SGSY; and the IAY housing program for the rural poor. *While the Act is relatively clear on the 3 percent reservation, this has been interpreted in somewhat different ways in each scheme.* For SGRY, there is mention of parents of CWD rather than adult PWD workers, on the assumption perhaps that PWD are not able to engage in work. However, while parents are mentioned as a target group, there is no specific quota target for their employment under the scheme (unlike other target groups like women and SC/ST for whom specific target shares are noted). For the new NREGS, there is no specific mention at all of PWD as a target group in the guidelines. In IAY, people with disabilities are

¹ States may have additional state-specific schemes for PWD, but these are not addressed here.

mentioned as a priority target group (among several categories), but no specific quantitative target is set. In the case of SGSY, the guidelines are more specific, and require that 3 percent of beneficiaries annually be PWD.

6.5. **Reporting formats from poverty alleviation programs do not in all cases make it easy to know what share of beneficiaries are PWD. However, where data are clear, it appears that PWD are well below 3 percent of beneficiaries in all schemes.** Data for SGSY are presented in Table 6.1 below, and indicate that the share of PWD beneficiaries has never been above 1 percent of total swarozgaris between 1999 and 2004. No single state in 2003-04 reported meeting the PWD quota, with AP the best performer at 2.1 percent of beneficiaries. Several large states with high poverty rates reported PWD shares below 0.5 percent of total SGSY beneficiaries (e.g. UP, West Bengal, Orissa, J&K and Bihar). Equally, SGSY coverage rates in the five year period as a share of total adult PWD have been minimal, with 35,914 PWD beneficiaries accounting for around 0.3 percent of total working age PWD (15-59). Even excluding non-workers, the share of PWD assisted by SGSY in the period is only 0.7 percent of the working PWD population.²

6.6. **As with other social groups, a challenge in mobilizing access to SGSY funds is formation and capacity building of SHGs among PWD.** Without functioning PWD SHGs, revealed demand for the program will always remain low. Many states in their SGSY programs have started to use NGOs to mobilize SHG formation and build their capacity. It seems that such efforts need to include a specific disability focus as well if the SGSY is ever to approach its target levels of PWD beneficiary share. There are promising examples. In AP, efforts to support PWD SHGs under the Velugu program have resulted in formation of almost 15,000 PWD SHGs. While much remains to be done to strengthen capacity, the higher rates of PWD coverage in AP's poverty alleviation programs suggest initial impacts, albeit with some way to go.

Table 6.1: Proportion of PWD beneficiaries under SGSY, 1999-2004

FINANCIAL PROGRESS	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	Total / Average 99-04
Total Swarozgaris	933,868	1,006,152	937,468	826,267	892,890	4,596,645
PWD Swarozgaris	8,529	6,737	6,059	6,118	8,471	35,914
%PWD/total	0.91	0.67	0.65	0.74	0.95	0.78
Per capita Investment(Rs.)	17,113	21,481	21,284	21,666	22,685	20,846

Source: Ministry of Rural Development

6.7. **For SGRY – a far bigger program in total spending than SGSY – the reported figures are more difficult to interpret,** as the primary outcome reported is not number of days of employment generated for PWD but works completed for benefit of disabled people. In the two budget years 2002-04, the share of public works categorized as for disabled ranges between 0.2 and 0.9 percent of total works completed in the two SGRY spending streams, well below the quota share of works. Publicly available reports therefore remains rather opaque on actual employment generation.³ However, CAG reports on public works performance with respect to PWD indicate that the share of PWD beneficiaries in total never reached above 1.7 percent for state reporting in the period 1998-2003,⁴ and more recent data from states are consistent with

² PWD age-specific shares calculated from Rajan (2006), based on census PWD count by state.

³ See Ministry of Rural Development Annual reports, various years.

⁴ CAG, op.cit.

even lower shares (e.g. PWD in Orissa between 2001 and 2005 accounted for only 0.3 percent of total employment days generated under SGRY).

6.8. ***One of the factors driving the apparently poor PWD outcomes on public works appears to be very low awareness in PWD households of the reservation.*** In the UP and TN rural survey, fully 94 percent of households were not aware of the reservation on public works schemes, and only 0.1 percent of PWD themselves had participated in any public works.

6.9. While SGRY performance on employment of disabled people appears to be poor, ***the 2005 National Rural Employment Guarantee Act (NREGS) has dropped the reservation for disabled people***, with no mention of preferences for people with disabilities in either the Act itself or the implementing guidelines. This appears to be clearly inconsistent with the PWD Act, and efforts are ongoing to seek adjustment of the NREGS guidelines. An interesting joint effort between the state Government and disability NGOs is underway in AP to identify additional categories of works which would be better suited to employment of different disability categories. A second significant innovation in AP is that households with a disabled member are entitled to 150 days of public works employment per year, rather than the 100 days for other households under the Act. This can apply to any household member.

6.10. ***Performance on the IAY housing program is also well below commitments of the PWD Act.*** Recent data are available for fewer years, but 2003-04 data indicate that only around 0.8 of all beneficiaries were PWD. Again, there was some range statewise, but – with the exception of Manipur – not state met its quota, with again AP being the best performer with 2.3 percent of beneficiaries as PWD. In contrast, UP and J&K reported no PWD beneficiaries at all in 2003-04, and many states having PWD rates of 0.2 percent or lower of total beneficiaries (e.g. Bihar, West Bengal, Orissa and Karnataka). Data for the period 1998-2003 also indicate very low state shares of PWD to total IAY beneficiaries, estimated to be less than half of percent of all IAY beneficiaries in the period.⁵

6.11. (b) ***Unemployment allowance for PWD: The PWD Act also provides for development of unemployment allowance (UA) schemes for PWD registered with employment exchanges for more than two years who have not found employment.*** The commitment is circumscribed by the phrase “within the limits of their economic capacity and development”, so that it is not a binding entitlement as such. Table 6.2 presents information on the states and UTs which have developed unemployment allowance schemes for PWD and the amounts of allowances, where available. Unemployment allowance schemes are available in 13 States/UTs and allowance amounts vary from Rs. 50 to Rs 500, which can be higher or lower than disability pension amounts depending on the state/UT. However, the majority of governments which have introduced the UA for PWD are either UTs or small north-eastern states. Among the major states, only Tamil Nadu, AP and West Bengal had schemes as of 2004. ***In addition, there appears to be some uncertainty on which states have such schemes.*** The CAG indicates that the MoSJE reported that additional states had introduced UA for PWD - including Karnataka, Maharashtra, HP and Manipur – but that CAG found that benefits were not being paid.⁶ In addition, beneficiary data are not available. ***This suggests that reporting systems between states and the centre are less than adequate.***

⁵ CAG, *ibid.*

⁶ CAG (2004).

Table 6.2: States/UTs with unemployment allowance (Rs), 2004

State	UA per month
AP	Rs. 75
Haryana	Yes
Meghalaya	Rs. 50
Punjab	Rs. 150 to 400
Sikkim	Rs. 500
Tamil Nadu	Rs. 200 to 300
Tripura	Rs. 500
West Bengal	Yes
Andaman and Nicobar	Rs. 100
Chandigarh	Rs. 150 to 400
Daman and Diu	Yes
Mizoram	Rs. 100/month
Pondicherry	Rs. 400 and 500

Source: MOLE.

6.12. (c) ***Social pensions for PWD: India has social assistance cash payments for destitute elderly, widows and PWD.*** There are other qualification criteria which vary somewhat by state, but broadly relate to the degree of support from immediate family and lack of current income of any significant level. Nationally, all states/UTs for which data are available have disability social pension schemes, with the monthly benefits level in 2004 ranging from as low as Rs. 60 in Chandigarh to Rs. 500 in West Bengal and Goa, around a national average for reporting states of close to Rs. 200. This may have increased since 2006 with an increase in the central funding for elderly social pensions to Rs. 200, which has been mimicked for disability social pensions in most states. Unfortunately, the beneficiary and spending numbers on disability “social pensions” are not consolidated to allow a national picture of coverage and spending. Nor does the NSS ask about such payments specifically.

6.13. ***Household survey data from 2004/05 provides the first nationally representative insight into coverage of disability social pensions, as well as into the incidence of coverage across different wealth categories and social groups.*** The findings are shown in Table 6.3 and 6.4 below. Several points are worth noting:

- while coverage of disability social pensions is low across the entire population (at 0.3 percent of households nationally), they cover quite significant shares of households who have a disabled member (nationally, around 14 percent of such households)
- there is wide variation across states in coverage rates. Given that disability social pensions are state-funded entirely, this reflects largely state-specific priority given to the program. However, the interesting feature is that coverage rates do not vary systematically according to the poverty rate in states (note that cross-state disability rates in official statistics are not very

great). Thus some lagging states such as Orissa, MP and Rajasthan have good coverage rates, while some richer states such as TN and especially Gujarat have lower than average rates.

- while state-specific benefit levels varied at the time of the survey, the median benefits reported as received by households indicate that there appears to be fairly low leakage of funds in terms of reporting beneficiaries getting less than their cash entitlements.

Table 6.3: Coverage rates of disability pensions by total HH population and HH with PWD, 2004/05

	% of all HH receiving disability pension	Implied % of PWD receiving disability pension	Median annual benefits among HH receiving (Rs)
J&K	0.2	6.7	3,600
HP	1.1	42.9	2,266
Punjab	0.3	17.2	1,560
Uttaranchal	0.2	8.7	250
Haryana	0.8	37.2	2,819
Rajasthan	0.5	20.0	2,400
Uttar Pradesh	0.3	14.4	1,531
Bihar	0.2	8.8	1,473
West Bengal	0.1	4.3	6,000
Jharkhand	0.2	12.0	1,200
Orissa	0.8	28.8	1,054
Chattisgarh	0.3	14.9	1,436
MP	0.5	21.4	1,681
Gujarat	0.0	0.0	
Maharashtra	0.1	6.2	1,713
Andhra Pradesh	0.1	5.6	633
Karnataka	0.8	44.9	2,273
Kerala	0.6	22.2	966
Tamil Nadu	0.1	3.8	1,575
All India	0.3	14.1	1,781

Source: Ajwad (2006), Bank staff estimates, based on NCAER national HD survey in 2004/05.

6.14. *While coverage of disability social pensions is quite impressive in a number of states, the distributional pattern of coverage across wealth and social groups is more neutral, indicating considerable spending on the non-poor.* In addition, as the richest, Brahmin and OBC households receive notably higher benefits than the poor and SC/ST households, the incidence of actual benefit receipts reports by households indicates real challenges in targeting. While the poorest quintile of households receive somewhat higher share of total benefits than their share in population, this is also true for the richest quintile, but not for example for the second poorest quintile. Equally, both SC and ST households capture notably less of total benefits than their population share.

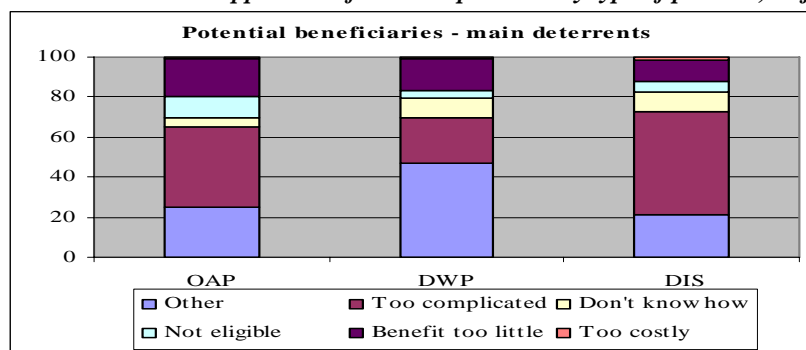
Table 6.4: Coverage of disability social pensions by wealth, location and social category, 2004/05

	% of households receiving benefits from NDP	Median benefits among households (Rs annual)	Share of total benefits capture by group (%)
Poorest	0.4	1,713	25.5
Q2	0.3	1,494	17.8
Q3	0.3	1,605	20.6
Q4	0.3	1,539	12.5
Richest	0.3	2,771	23.5
Rural	0.3	1,856	89.1
Urban	0.1	1,335	10.9
Brahmin	0.2	1,868	3.1
OBC	0.3	1,860	49.0
SC	0.3	1,615	21.6
ST	0.2	1,601	5.0
Other	0.2	1,827	21.2
All India	0.3	1,781	100

Source: Ajwad (2006), Bank staff estimates, based on NCAER national HD survey in 2004/05.

6.15. *The obvious question is why such a distributional pattern of benefits emerges given the generally poorer status of households with disabled members* (discussed in Chapter 1). The short answer is that more work is needed to understand the constraints to the poor and SC/ST households with disabled members getting better access to benefits. However, qualitative work and a recent study from Rajasthan give an indication that the perceived complexity of the applications process (including certification as eligible disabled) among potential applicants is a barrier to expanding coverage. Looking at Figure 6.1, the main deterrent to applying for social pensions among those potentially eligible for disability pension is “process too complicated”, which put off about half of potential applicants in the 8 districts of Rajasthan surveyed, with almost a further 10 percent citing “don’t know how” as the reason for not applying. There is not quantitative evidence from other states which could allow to generalize from this finding, but field visits for this report find that the complexity factor is a recurring theme of potential applicants. The other aspect in several states is that there is a degree of fiscal rationing in aggregate numbers of disability social pensioners, and that the distributional results indicate that the better off manage to access the program at the expense of others.

Figure 6.1: Main deterrents to application for social pensions by type of pension, Rajasthan, 2006



Source: Dutta (2007) based on 8 district social pensions survey, Rajasthan.

6.16. As seen in previous sections, the UP and TN survey explored knowledge of entitlements among PWD. To access the disability social pension or unemployment allowance, it is necessary first to have a disability card. In the survey, only 15 percent of PWD with moderate disability had such a card and around 21 percent of those with severe disabilities. Shortcomings in the identification and certification system (see Chapters 3 and 4) are therefore to some extent driving relatively low coverage in the social protection system. However, *there also appears to be low awareness of both social pensions for disabled people and the unemployment allowance scheme*, with over 60 percent of PWD in rural UP and TN not aware of the existence of either scheme and only 9 percent of them having benefited (Table 6.5). While awareness is not as low as several other PWD entitlements, lack of awareness is clearly an issue.

Table 6.5: Awareness of disability certification and cash benefits, rural UP and TN, 2005

<i>Certification as a disabled person</i>	
Not aware	56.2%
Aware	19.8%
Benefited	20.7%
Denied	3.3%
<i>Regular cash benefit to destitute or unemployed PWD</i>	
Not aware	61.5%
Aware	25.6%
Benefited	9.0%
Denied	3.9%

Source: UP and TN village survey, 2005. Bank staff estimates.

6.17. (d) **Conclusion on poverty alleviation and social assistance schemes:** Overall, the level of coverage and financial protection provided by the range of interventions reviewed varies significantly across states. *However, in nearly all cases, the combined social protection that the various poverty alleviation and social welfare programs offer to PWD appears to be rather insignificant.* This is a product of low awareness among PWD of programs, weak channels for increasing demand in several cases, and in many states an apparent lack of focus on the whole area of social protection for PWD. *The disability social pension appears to date to have the most effective outreach in several states.* In contrast, the system of reservations under general poverty alleviation schemes has clearly failed to achieve the desired outcomes and consideration needs to be given to alternative approaches to livelihood promotion and other forms of social protection for PWD. The unemployment allowance scheme remains inadequately understood, but does not appear to play a significant role in social protection for PWD.

B. Disability Insurance in India

6.18. (a) **Overview of current mandatory schemes:** *Disability can lead to significant declines in household consumption, especially when the affected individual is a breadwinner.*⁷ An important instrument for addressing the risk of disability and smoothing consumption is insurance. As in the majority of countries, most disability insurance provision in India is provided publicly and in the form of a mandated benefit tied to the retirement income scheme. *Only formal sector workers are covered by the mandated disability insurance schemes, although some voluntary provision exists.* The schemes for public and private sector formal sector workers provide similar benefits but are financed differently (Table 6.6).

⁷ See for example, Gertler and Gruber (1997).

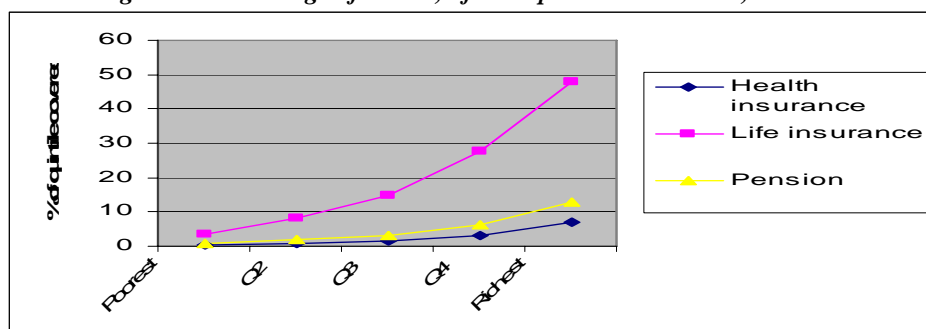
Table 6.6: Contributions and benefit targets for mandated disability insurance in India

Scheme	Contributions	Qualifying period	Replacement rate
Employees Pension Scheme	8.33% that also covers old age and survivor benefit	1 month	1.52% times years of contribution X final 10 months wage with minimum 250 rupees per month
Civil service pension Scheme	None, financed from budget directly	Immediate	1.52% X years of service X final 10 months wage with minimum 1310 rupees per month
Military pension Scheme	None, financed from budget directly	immediate	Basic retirement pension plus 20% depending on rank

Source: Government of India and EPFO

6.19. *There are at least two problems with the current arrangements for social insurance, including disability insurance. The first is related to the small share of the formal sector.* When combined, the public and private sector schemes cover less than one in ten workers in the country, and this share has not increased in recent decades. Coverage is therefore low and concentrated in the top half of the income distribution. This can be seen in Figure 6.2. Unfortunately, there is no “clean” picture of disability/serious accident insurance. However, the pension coverage is a significant extent one proxy due to the provision for disability pensions in formal systems. The more important insurance however in coverage terms is life insurance, which is often bundled with accident/disability insurance. While coverage also remains low and concentrated in the upper ends of the distribution, penetration is notably higher overall, and not as negligible in the second and third quintiles

Figure 6.2: Coverage of health, life and pension insurance, 2004



Source: Palacios and Goyal, 2006., based on MoF/ADB national 2004 survey.

6.20. *The second problem is related to financing.* In the case of civil servants, the financing comes directly from the budget. No reserves are set aside, just as in the case of old age pensions. This is starting to change however, as a new defined contribution scheme is being phased in for new civil service hires.⁸ In the case of the Employees’ Pension Scheme (EPS), the benefit is financed out of a common fund and contributions are pooled for old age and disability. Recent actuarial reports have identified an unfunded liability in the EPS signaling sustainability problems. In both cases, the premium required specifically for disability insurance coverage has not been calculated or separated. This is not surprising given that in neither EPS or the EPFO are the contributions (or lack thereof) set so as to generate long term actuarial balance. The new DC

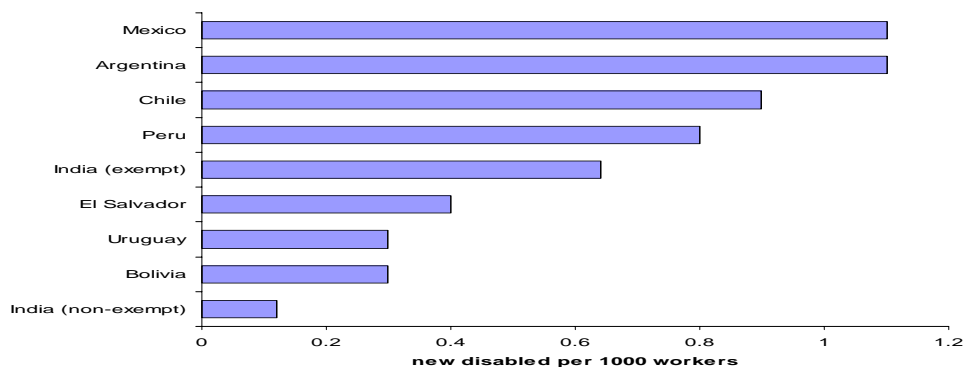
⁸ The disability provisions of this new scheme have not yet been determined (see below).

scheme that covers newly hired civil servants makes it necessary to rethink the simple - if opaque - financing arrangement for disability insurance that has operated so far.

6.21. An important element in costing disability insurance is the rate of new claims. Data show that rates of disability claims in formal pension systems are higher in the richer OECD countries than in poor or middle income countries.⁹ Disability inflow rates in European contributory pension schemes average more than six per thousand working age individuals, many multiples of the same rates found in Latin America.¹⁰

6.22. Reported disability inflow rates in India's EPFO/EPS scheme are shown in Figure 6.3 below, and compared to rates in seven Latin American countries. *In India, there is a large disparity in disability inflow rates between the rates reported for workers in the unexempt funds (which make contributions directly to EPFO and EPS) and those in the exempt funds (which operate in large establishments and opt out of the EPFO).*¹¹ Notably, the unexempt fund rates are the lowest in the table and nine times lower than those in the exempt funds. The reason for this low rate is not clear especially because the rate of actual disability is likely to be higher among the unexempted workers given that they have lower average wages than the exempted fund workers. Among the possible explanations is the fact that exempt funds can process claims "in-house" without having to approach the EPFO bureaucracy, and may therefore be more efficient in processing claims. The differentials – both in comparison to exempt funds and the other countries shown – raise questions on the efficiency of current social insurance processing systems.

Figure 6.3: Disability inflow rates for contributory pension members in India and selected Latin American Countries, 2000-2002



Source: Grushka and Demarco (2003); EPFO (various). Indian averages for 1996-2001.

6.23. (b) **Disability insurance for the unorganized sector:** *The latent demand for disability insurance among those not covered by the EPFO and public sector schemes is*

⁹ Part of the result may be due to the fact that disability incidence rises with age and the average age of workers in richer countries is higher. Yet, it is also clear that working conditions tend to be safer in rich countries and health services are generally better. The counter-intuitive result suggests that in lower income countries either eligibility standards are stricter and/or individual workers find it less attractive to make a claim when incomes are at lower absolute levels.

¹⁰ See OECD (2003) and Grushka and Demarco (2003).

¹¹ Exempt funds are employer-administered provident funds that have to match the contribution and benefit schedules (including rates of return) of the EPFO. They are restricted to large employers that have received permission to contract out of the EPFO as long as they match the benefits. They account for around one quarter of total membership, and tend to be higher income and bigger firms.

evidenced by the growing number of self-help groups, welfare funds and micro-insurance offerings in this area. However, country wide membership in these group schemes is limited (certainly less than 5 per cent) and not all offer disability benefits. Those that do offer it almost universally pay out lump sum benefits and only in cases of permanent and serious injury.

6.24. *Easily the largest scheme for unorganized sector workers is the Janashree Bima Yogana (JBY), which is a bundled life and total/partial permanent disability product provided by Life Insurance Company of India (LIC), and covered 3.6 mln households as of 2006.* In addition to the survivor benefit in case of death, JBY provides for Rs. 50,000 to a household in case of permanent total disability and Rs. 25,000 in case of permanent partial disability. This is based on an annual premium of Rs. 200 per household, half of which comes from the insured person and half from a Social Security Fund of LIC itself which was financed by GoI on a corpus basis. The program is targeted to group membership (of 20 and more members) and covers a designated range of unorganized sector occupations.¹² The design of the scheme is interesting from a policy perspective in several ways. First, it is an attempt to incrementally increase coverage, in this case on the basis of occupations or groups considered to have generally lower incomes, but with some capacity to contribute. Second, there is a transparent subsidy intended to provide incentive for voluntary take up.

6.25. Welfare funds are most common in Southern India and in particular, Kerala where some estimates put coverage at more than one in five workers. In a recent review of Kerala welfare funds, Rajan (2002) found a wide variety of benefits including for very specific health conditions (e.g., artificial organs) to cash disability payments. Out of 24 welfare funds covered in the study, 18 offered some kind of disability benefit, but only 5 provided a monthly payment until death.¹³ The rest paid one time lump sum benefits. An ILO review of welfare funds in several states also found similar patterns.¹⁴

6.26. *The prevalence of disability benefits in micro-insurance schemes appears to be even more limited.* In its review of 51 surveyed micro-insurance schemes, the ILO found that only one quarter offered disability benefits (although others did offer accident and health benefits that may overlap to some extent).¹⁵ The benefits were almost always in the form of lump sum payments. As an example, the Bharathi Integrated Rural Development Society (BIRDS), with about 9,000 contributors in 173 villages charges a premium for disability and life of 100 rupees per annum and pays a lump sum Rs. 25,000 in the case of permanent disability.

6.27. *There is very little solid analysis available on how well these schemes function.* Common challenges include relatively high administrative costs, limited risk pooling and lack of expertise in insurance. Moreover, given the general lack of regulation, there is bound to be wide dispersion in the quality and financial soundness of the different plans. Finally, even where the programs are functioning well, the public policy question is to what extent they can be scaled up.

6.28. *Another source of disability coverage is the product offered by the New India Assurance Company (NIACL).* These publicly-owned companies are obliged to offer services

¹² See licindia.com/social_securities_001_benefits.htm

¹³ For example, Kerala's headload and toddy workers that become permanently disabled receive 150 rupees per month until death while cashew nut workers receive a lump sum of 2500 rupees and a fisherman or a rickshaw worker are not covered for disability.

¹⁴ ILO (2004).

¹⁵ In her study of health insurance offered by a microfinance institution in India, Duflo (2004) finds that a large share of health shocks are likely to be due to events that would fall under the disability category.

targeted at specific groups. Coverage is extremely low however. For example, only 47,000 individual policies were sold for a disability insurance product targeted towards women offered by NIACL between 1998-2004. This is clearly a negligible fraction of potential coverage. Some of the rural insurance schemes with accident benefits appear to have greater coverage. It is unclear whether any of these products are priced on a fair basis or are implicitly subsidized by the insurance companies and ultimately by the state.

6.29. (c) **New developments and promising initiatives:** *As of 2006, there are at least two notable initiatives that may eventually lead to significant changes in the coverage and financing of disability insurance in India.* In 2005, a special commission was established with a mandate to make recommendations on how to expand social security coverage to the unorganized sector. The mandate extended to consideration of benefits in a number of areas including old age, death, maternity, health and disability. The draft scheme is proposed to be voluntary and contributory, but would include a two thirds government subsidy to cover part of the contribution, and a completely subsidized contribution for BPL participants in the scheme. It was submitted for Cabinet consideration in May 2006.

6.30. Separately, a bill had been introduced to Parliament that would introduce a New Pension Scheme (NPS) that would be available to any individual not already obligated to participate in schemes under the EPFO Act. The NPS was originally aimed at the informal sector but recently the central government and 15 state governments have determined that new government employees should enter the defined contribution scheme. *Thus, when the NPS goes into effect, it will theoretically provide a platform for pension provision that would extend to both civil servants and informal sector workers.*

6.31. By the end of 2005, an estimated 200,000 public sector workers were contributing ten per cent of their wages to their individual retirement account. This was being matched by the government as the employer. When the NPS infrastructure and regulations are finalized, these funds would be invested through professional asset managers through the capital markets. The accumulations over the course of the career would be partly annuitized at the point of retirement, replacing the current, non-contributory defined benefit pension scheme inherited from the colonial era.

6.32. *Notably, the NPS has yet to define a disability or survivors benefit.* This will be necessary at some point since these benefits were part of the old package for civil servants and new cases will be observed even during the first months of the scheme. In a defined contribution scheme, the risk of death or disability must be handled as an additional insurance policy and priced separately.

6.33. *In principle, adding a group insurance policy for death and disability to a DC scheme of this kind is relatively simple.* In Latin America for example, several countries insure the difference between the balance that is accumulated at the moment that the contingency occurs and the amount needed to purchase an annuity at a predetermined level on market terms. The premium charged for this year to year insurance policy is a function of the disability/mortality rate, the size of the contribution, contribution density¹⁶, the investment return and the level of the prescribed benefit.

¹⁶ Contribution density refers to the ratio of contribution years to total years in the labor force. In many countries, this is less than one due to evasion etc.

6.34. Tying the insured amount to the individual account balance reduces the required premium relative to a stand-alone product. Gruschka and Demarco calculate that under reasonable assumptions for the parameters mentioned above - including a ten per cent contribution rate to the DC account - a replacement rate of 50 per cent could be financed for around 1 per cent of covered wages. The premium may be even lower in the case of Indian civil servants due to low disability rates, a higher contribution density and higher contribution rates (double those in the example).

6.35. ***While the design of the insurance package is straightforward, a number of practical challenges exist in implementation.***¹⁷ First, in India and in most developing countries, relevant mortality statistics are not readily available, at least initially. This could be remedied over time through data collection and actuarial studies. Second, the private insurance market is still at an early stage in development and does not have experience in offering annuity products. Moreover, any attempt to include an indexed annuity would be complicated by the dearth of assets that could be used to hedge such a product. Nevertheless, these obstacles are surmountable as has been demonstrated by actual experience in Latin America.¹⁸

6.36. Could such an approach be used to reach workers in the informal sector? In principle, the answer would seem to be 'yes', but again, the challenges lie in the implementation and especially the feasibility of controlling moral hazard and adverse selection. ***Encouraging informal sector workers to participate in a defined contribution pension scheme - a simple form of self insurance for old age - is straightforward and is already being implemented in India.*** One example is the unorganized sector provident scheme in West Bengal. In that particular case, the state government provides an incentive through a matching contribution of 20 rupees per month. After three years of operation, the scheme covers around 700,000 unorganized sector workers from a variety of occupations and the figure is rising.

6.37. ***While the DC scheme is the easiest to implement, most workers assign higher priority to short term benefits such as health, disability and life insurance.*** A survivors' benefit is also relatively simple to design and to implement as a group insurance policy subject to the caveats raised earlier with regard to mortality tables and annuitization. Health insurance is clearly the most complicated if the coverage provided is to involve the service providers in any way.

6.38. ***The potential difficulties with disability insurance for the unorganized sector relate to the characteristics of this group of workers.*** Unlike civil servants where job security is high and workers are mandated to participate, many informal sector workers may experience bouts of unemployment or underemployment on a regular basis. They will also have information about their own risk profiles that may lead to adverse selection as those with safer occupations (rationally) opt out. Moral hazard opportunities are less likely as long as the insurance coverage was reserved for permanent and catastrophic types of impairments. Finally, the certification process to determine eligibility would be much more difficult to administer for this diffuse group of individuals, many of whom would be illiterate. This could provide opportunities for fraudulent medical certification or, on the other hand, demands for payments from applicants by doctors. Monitoring such a system would be a major challenge.

6.39. ***One way to address these concerns, at least in the first phase of implementation, would be to focus work primarily with existing groups, including some of those already mentioned.*** Larger groups that could ensure high rates of participation would be accorded highest priority.

¹⁷ For a discussion, see Palacios and Rofman (2001).

¹⁸ In the early stages, a transparently priced disability and survivors' benefit could simply be self-insured by the government.

Another criterion would be agreement to abide by a standardized, uniform certification process. In addition to or instead of a direct matching contribution to the DC scheme, the state government concerned could simply pay for the survivors and disability insurance directly for the group. Again, it would be very useful to prepare the ground for such an initiative by closely tracking the mortality and disability rates of the members.

6.40. *Recently GoI has developed proposals for expansion of social security to the unorganized sector which represent an alternative possible approach to expansion of disability insurance. The NCEUS proposal is ambitious in that it seeks to offer insurance for several major risks to 300 million informal sector workers in a span of five years. This includes disability insurance.* The ultimate objective of universal coverage is shared by many developing country governments. However, such an expansion of coverage, to be achieved through voluntary participation is unprecedented in terms of international experience and experiences in India. The administrative and recordkeeping challenges alone suggest that the proposed time frame is not feasible.

6.41. *In this vein, GOI (and specifically, MOLE and MOH) is in the process of building on the NCEUS approach towards a new policy that could be rolled out in stages.* The first step in the sequenced expansion policy can be seen in the 2007-08 budget announcement of the Aam Aadmi Bima Yojana (AABY). This is intended to cover around 15 million rural landless households with death and disability insurance for the breadwinner, with the premium fully subsidized on a 50/50 sharing basis by centre and states.

6.42. In time, the combined population of public sector workers, informal sector groups and some individuals could provide the volumes required for economies of scale of operation (say, in the tens of millions of contributors) and importantly therefore, consistent with low marginal costs of recordkeeping and fund management. The planned NPS scheme envisions this scale of operation and the information technology platform needed at a national level to implement it.¹⁹ Meanwhile, the commission to expand social security is tasked with producing a financially viable proposal to extend these kinds of benefits to unorganized sector workers. A convergence of the two initiatives would seem appropriate.

6.43. (d) *Summary on disability insurance : Fewer than one in ten workers in India has any kind of disability insurance coverage and the financing of existing schemes tends to be either opaque or unsustainable or both.* The micro-insurance and welfare fund initiatives reveal strong underlying demand, but their diffuse nature increases administrative costs and leads to wide disparities in quality and price of services.

C. Recommendations

6.44. Policies and programs should help improve awareness and targeting of safety net benefits to the poor and develop innovative approaches to extend coverage of disability insurance.

6.45. **Improving the safety net.** A first step in improving the poor performance of safety net programs for disabled people is familiarizing implementing officials and PRI representatives of the commitments under the PWD Act. Once such familiarization is done, the next step is for implementers to make efforts to raise awareness of schemes and PWD entitlements. In parallel,

¹⁹ See CRA document.

efforts need to be made in the public and non-governmental sectors to mobilize PWD themselves, so that there is more bottom-up demand on the delivery system. Formation and capacity building of PWD SHGs could be an important part of both strategies. Developing more focused efforts are also needed for specific programs, including: (i) for SGSY, targeted efforts to mobilize formation of SHGs of disabled people; (ii) for NREGS, adjustment of the national guidelines to include disabled people and efforts to identify both categories of works well suited to disabled people and processes for ensuring their adequate inclusion; and (iii) for social pensions, review of states with poor coverage, and relaxing the eligibility criteria for disability social pensions. It would also seem sensible to consider a base level of funding from the central government on disability social pensions, just as happens presently with the NOAPS scheme for destitute old age people. The transfer under NOAPS was increased to Rs. 200 in the 2006-07 budget, and equity considerations suggest that disabled social pensioners should be treated on a similar footing. The experience of NOAPS with much higher beneficiary numbers suggests that this would be a highly affordable initiative in fiscal terms.

6.46. **Expanding disability insurance.** In order to address the demand that clearly exists for disability insurance, a low cost platform with standardized products and uniform regulations is likely to be the only approach that can be scaled up at the national level. Such a platform has recently been proposed under the New Pension System to deal with old age pensions for both the informal sector workers and civil servants. However, it will be necessary to have far more coordinated efforts across different arms and levels of government to link various social insurance initiatives to such a platform. Equally, the role of intermediary organizations such as MFIs, NGOs, and perhaps PRIs will be critical in improving program outreach and playing a role in contribution mobilization and claims processing if transactions costs are to be kept manageable.