

# Resources for Mobilizing Funding for Development Projects



# **Resources for Mobilizing Funding for Development Projects**

*Jack K. Boyson, International Youth Foundation, Author*  
*Yumi Sera, World Bank, Editor*

**Small Grants Program, Social Development Department,  
World Bank  
International Youth Foundation, Baltimore, Maryland USA**

August 2001

This document was prepared in partnership between the International Youth Foundation and the Small Grants Program of the World Bank. It is not a formal publication of the World Bank.

The findings, interpretations, and conclusions expressed in this document are entirely those of the author(s) and should not be attributed in any manner to the World Bank, to its affiliated organizations, or members of its Board of Executive Directors or the countries they represent. Citation in this document does not constitute an endorsement of the organization.

Copies of this document are available from the World Bank website, [www.worldbank.org/ngos](http://www.worldbank.org/ngos).

The **Small Grants Program** is managed by the NGO and Civil Society Unit, Social Development Department and funded by the Development Grant Facility of the World Bank. Since 1983, it has provided funding to civil society organizations to promote dialogue and dissemination of information on development and to enhance partnerships with key players in the development arena. The purpose of the Program is to support the empowerment of citizens to have greater control over development processes, thereby making these processes more inclusive and equitable. Funding to civil society organizations is provided through participating World Bank Country Offices.

The **International Youth Foundation (IYF)** was established in 1990 to bring worldwide support to the many exceptional local efforts that are changing young lives in every corner of the globe. Through great progress has been made in keeping more children alive, an even greater number are growing up with little education, job training, productive employment—or hope. Yet in many communities around the world, innovative programs and practices have been developed to meet these urgent needs. IYF is dedicated to increasing the effectiveness, scale, and sustainability of these proven approaches. It does so by drawing on the expertise of a worldwide network of Partner organizations to ensure that the best programs are identified and expanded. In its work with more than 160 companies, foundations, bilateral and multilateral agencies, and nongovernmental organizations worldwide, IYF is focused on building in-depth strategic partnerships among the business, public, and civil society sectors.

# Preface

Development organizations throughout the world are often in need of knowing how to contact donors who could provide them services and funding. This guide has been prepared to help development professionals with a list of directories and Websites that provide insights and information on the geographical and programmatic priorities and application procedures of international donors. An ample margin is provided for you to write down your findings as you research particular donors. Website links are provided, but some of the links may not always work or may change.

Because the fields of development and philanthropy are changing rapidly, the author realizes that the information presented in this guide will become outdated. Please help us keep it current with new sources.

If development organizations find this guide to be useful, please share your thoughts and reactions so that other practitioners could learn from your experience.

Do you know of other relevant publications and Websites that should be included in future editions of this guide? Send your suggestions to:

Jack K. Boyson  
Senior Project Planner  
International Youth Foundation  
32 South Street, Suite 500  
Baltimore, Maryland, USA 21202  
Fax: 410 347 1188  
E-mail: [jackb@iyfnet.org](mailto:jackb@iyfnet.org)  
August 2001

# Table of Contents

	<b>Page</b>
<b>I. Technical Assistance in How to Mobilize Resources</b>	<b>2</b>
<b>II. Categories of Donors</b>	<b>4</b>
<b>III. Researching Donors</b>	<b>8</b>
<b>a. Published Directories</b>	<b>8</b>
<b>b. Electronic Resources for     Researching the Web</b>	<b>10</b>
<b>c. Web Portals for Donor     Websites</b>	<b>11</b>
<b>1. Regional</b>	<b>11</b>
<b>2. Worldwide</b>	<b>15</b>

## **I. Technical Assistance in How to Mobilize Resources**

One of the important challenges facing any community-based or nongovernmental organization is how to keep the good work of the organization going. How can such an organization attract a broad base of support to sustain itself? Where can it go to get technical assistance on how to diversify its sources of support? The following Websites offer online and other technical assistance on resource mobilization methods:

*About Nonprofit Charitable Organizations*

<http://nonprofit.about.com/>

About contains information on a broad range of topics related to operating an NGO. The site contains information on how to do Web-based fundraising, staff training, donor information, management information, public relations, technology, and managing volunteers.

*The Chronicle of Philanthropy*

<http://philanthropy.com/>

The Chronicle is a biweekly newspaper with extensive coverage on fundraising, technical assistance, and issues facing NGOs from a U.S. perspective.

*CIVICUS*

<http://www.civicus.org>

Civicus conducts several programs on resource mobilization and corporate philanthropy. It also maintains a database on organizations that work to strengthen and grow civil society organizations worldwide.

*The Foundation Center*

<http://www.fdncenter.org/>

The FC's Website contains a broad array of fundraising information, including donor directories, an online librarian to answer questions, proposal writing guides, valuable tips on fundraising, downloadable common grant applications forms from specific donors, training and seminar directories, and a guide to libraries housing the FC's directories. You can also subscribe to their weekly email newsletter entitled "*Philanthropy News Digest*." Just email to the following address:

[LISTSERV@LISTS.FDNCENTER.ORG](mailto:LISTSERV@LISTS.FDNCENTER.ORG) with the words SUBSCRIBE PND-L your name in the text.

*InnoNet*

<http://www.innonet.org/about/mission.cfm>

InnoNet's mission is to build the skills, knowledge, and processes within public and nonprofit organizations to improve their overall organizational learning and effectiveness.

*The International Training and Consulting Institute*

<http://www.iyfnet.org/>

The ITCI is a unit of the International Youth Foundation that provides technical assistance and training worldwide to help NGOs diversify their revenue streams and sustain themselves.

*Internet Prospector:*

<http://www.internet-prospector.org/>

The IP provides "donor prospectors" with numerous tips on how to conduct funding research on the Web. It contains numerous links to other useful sources of information on donors, both domestic and international. The IP also publishes a monthly online newsletter that contains a section on international prospect research.

*INTFUND:* A listserv for discussion of issues related to international fundraising. To subscribe, mail to: [listserv@vm1.mcgill.ca](mailto:listserv@vm1.mcgill.ca) [note: this is a numeral '1,' not a letter 'l'] in the body of the message, type: subscribe INTFUND<your real name>, messages to the list go to: [mailto:intfund@vm1.mcgill.ca](mailto:mailto:intfund@vm1.mcgill.ca)

*National Center for Nonprofit Boards*

<http://www.ncnb.org/links.htm>

Besides offering technical assistance to NGOs seeking to engage their boards in fundraising, NCNB also offers numerous linkages to other organizations providing technical assistance in fundraising.

*Philanthropy Journal*

<http://www.pj.org>.

This Website provides hyperlinks to other foundation homepages. You can subscribe to a free email weekly fundraising newsletter entitled "Philanthropy Journal Alert" from the publishers of "Philanthropy Journal." Send your email address to [pjalert-on@mail-list.com](mailto:pjalert-on@mail-list.com).

*Philanthropy Search*

[www.philanthropysearch.com/](http://www.philanthropysearch.com/)

Sponsored by the US-Based National Society for Fundraising Executives, this portal serves as a gateway to the online world of philanthropy and nonprofits. Very useful is the Website's "speed search" functions in which one either clicks on a category related to donors or types in a word search for information on a specific fundraising topic.

*Synergos Institute*

<http://www.synergos.org/>

The Synergos Institute maintains a knowledge base on mobilizing resources and support that includes suggestions on formulating strategies to mobilize resources, building endowments, raising resources from international foundations, fundraising from individuals and the public, creating a financial bridge to the private sector, working with Official Development Assistance Agencies, and generating earned income.

*UK Fundraising*

<http://www.fundraising.co.uk/>

This site is an electronic fundraising resource for UK and European nonprofit grantseekers.

## **II. Categories of Donors.**

There are a wide variety of funding sources that offer support for development projects. Below is a list of donor categories containing a few examples of specific donor organizations within a particular category:

- *Official Development Assistance (ODA) Agencies.* The majority of governments in the Northern Hemisphere operate agencies or departments—often housed in their embassies—that provide financial aid to NGOs and community-based organizations. Apart from these ODA units or agencies, some embassies also manage small grants programs out of the office of the Ambassador or community relations unit. The following are a few examples of such agencies: the Australian Agency for International Development (AUSAID), and the Canadian International Development Agency (CIDA), the Ministry for Economic Cooperation and Development (BMZ/Germany), the Department for International Development (DFID/UK), the

European Union (EU), the Japan International Cooperation Agency (JICA), the Swedish International Development Agency, (SIDA/Sweden), and the United States Agency for International Development (USAID).

- *United Nations Agencies.* Since many governments contribute to the operations of United Nations agencies, these agencies are called multilateral. Often multilateral assistance is frequently directed toward government programs, but many UN agencies work closely with NGOs. Examples of such agencies are the following: the International Labor Organization (ILO), United Nations International Children's Emergency Fund (UNICEF), the United Nations Development Program (UNDP), United Nations Educational, Scientific and Cultural Organization (UNESCO), United Nations Population Fund (UNFPA); World Health Organization (WHO); and United Nations Development Fund for Women (UNIFEM).
- *Multilateral Development Banks.* Multilateral Development Banks are also considered multilateral because many governments contribute to their operations. Such banks may be global or regional in geographical focus. Although their primary business is offering loans and policy advice to client governments, often their local country offices make small grants to NGOs and community-based organizations. Examples of Multilateral Development Banks include: the African Development Bank (headquartered in Cote d'Ivoire), Asian Development Bank (headquartered in the Philippines), the European Bank for Reconstruction and Development (headquartered in the United Kingdom), the Inter-American Development Bank (headquartered in the United States), the Japan Bank for International Cooperation (headquartered in Japan), and the World Bank (headquartered in the United States).
- *International Foundations.* Foundations are independent entities in the business of making grants to NGOs and community-based organizations. Often they derive their income from an endowment, a wealthy benefactor, a

corporation, or constant fundraising. Examples of international foundations include: the Asian Development Trust (Japan), W.K. Kellogg Foundation (United States), Kaiser Family Foundation (United States), the Ford Foundation (United States), the Bernard van Leer Foundation (Netherlands), Fundación CODESPA (Spain), the John D. and Catherine T. MacArthur Foundation (United States), the Rockefeller Brothers Foundation (United States), the Wellcome Trust (United Kingdom), Fondation de France (France), Fondation Roi Baudouin (Belgium), the Soros Network of Foundations/Open Society (United States), and the Aga Khan Foundation (Switzerland).

- *Global Corporations.* Many global companies demonstrate their social responsibility by supporting projects in communities where they operate. Examples include: ABB ASEA Brown Boveri Ltd., (Switzerland), Aegon NV (Netherlands), Bertlesmann AG (Germany), Robert Bosch (Germany), Citibank (United States), Coca-Cola (United States), Deutsche Bank (Germany), H. B. Fuller (United States), Honda (Japan), Grand Met (United Kingdom), Imetal (France), Levi Strauss & Company (United States), MicroSoft (United States), J.P. Morgan (United States), Odebrecht (Brazil), Shell (Netherlands), and Sony (Japan).
- *International Nongovernmental Organizations.* International NGOs are global charities that raise funding from a variety of sources, including the general public, to support projects in the developing world. Sometimes they are specialist organizations focusing on health, agriculture, emergency relief, environment, education, community development, or micro lending, or a combination of areas. Examples of such organizations include: ActionAid (United Kingdom), CARE (United States), Concern Worldwide (Ireland), Helvetas (Switzerland) Intermon (Spain), Norwegian People's Aid (Norway), Groupe Developpment, (France), Medecins Sans Frontieres (France), Oxfam (United Kingdom), PLAN International (United Kingdom), Save the Children (United States), and Terra des Hommes (Switzerland).

- *International Church-Based or Religious Organizations.* There are many churches and religious organizations that fund a broad range community development projects. Examples of such organizations include: the Adventist Development and Relief Agency (United States), ChristianAid (United Kingdom), Caritas (Germany), Catholic Relief Services (United States), Evangelische Zentralstelle für Entwicklungshilfe, EZE (Germany), Interkerkelijke Organisatie Voor Ontwikkelingssamenwerking (Netherlands), Brot für die Welt (Germany), and World Vision (United States).

In addition to the above institutions, it is important not to overlook host country sources for your project:

- *Government Sources,* such as the ministries or departments of health, education, and public welfare, and provincial and local government sources.
- *Local Businesses,* such as banks, real estate companies, service and industrial companies, etc., and local subsidiaries or partners of multinational corporations.
- *Local Independent Foundations and Trusts,* such as the Tsao Foundation (Singapore), Fundação Vitae (Brazil), Fundación Amparo (Mexico), Fundación Social (Colombia); CP Foundation (Thai), and the Kagiso Trust (South Africa).
- *Community Foundations.* Community foundations are independent, grant making organizations that mobilize resources from a variety of sources, including the general public. Such foundations are dedicated to addressing critical societal needs and on improving the quality of life of specific segments of a community in a limited geographic area. Examples of such foundations include: the Kenya Community Development Foundation (Kenya), the Community Development Foundation (Mozambique), Oaxaca Community Foundation (Mexico), the Rustenberg Community Foundation, (South Africa), and the Healthy City Community Foundation (Slovak Republic).

- *Service Clubs and Membership Associations.* Local service clubs and membership organizations are often another source of funding for local projects. Examples of such associations include: Rotary International, Lions Clubs International, chambers of commerce, and trade associations of specific industries.

### **III. Researching Donors and Intermediary Organizations.**

After you have narrowed down the categories of donors you would like to contact, the next step is to find out as much information as possible on their programmatic priorities, geographical priorities, and application procedures. There are two ways to go about this. One way is to go to an embassy, public, or university library and research the various published directories that fund development programs. If you have access to a computer and connection to a phone line, the second way is to research the various portals that provide linkages to the Websites of specific donors.

- a. Published Directories.** The following list contains some examples of directories in print and newsletters that are useful for identifying sources of funding for development programs. Contact the publisher directly if you wish to purchase a particular directory.

*Canadian Directory to Foundations*, Canadian Centre for Philanthropy, 1329 Bay Street, Suite 200, Toronto, Ontario, Canada M5R 2C4

*Company Giving in Europe*, The Directory of Social Change, Radius Works, Back Lane, London NW3 1HL, England

*Danish Foundations*, Foundation for International Understanding, Nyt Nordisk Forlag, Arnold Busck A/S, 49 Kobmagergade, DK-1150, Copenhagen, Denmark

*Directory of Japanese Giving*, Corporate Philanthropy Report, 2727 Fairview Avenue East, Suite D, Seattle, WA 98102 USA

*Directory of International Corporate Giving in America & Abroad*, The Taft Group, 27500 Drake Road, Farmington Hills, MI 48331-3535

*Directory of Non-Governmental Organizations in Sustainable Development Parts I & II, Population and Development, Directory of Non-Governmental Organizations in OECD Countries, and Non-Governmental Organizations and Governments: Stakeholders for Development*, Head of Publications Service, OECD, 2, rue Andre-Pascal, 75775 Paris CEDEX 16, France

*EFC Monitor* (quarterly publication), *International Guide to Funders Interested in Central and Eastern Europe, Directory of Foundations and Corporate Members of the European Foundation Center* (updated yearly) European Foundation Centre, Publications Office, 51 rue de la Concorde, B-1050 Brussels, Belgium

*Foundations in International Affairs*, ACCESS: An International Affairs Information Service, 1511 K Street, N.W., Suite 643, Washington, D.C. USA 200005

*Grants for Foreign and International Programs, Guide to Funding for International & Foreign Programs*, The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076 USA

*Grants from Europe*, National Council for Voluntary Organizations, Regent's Wharf, 8 All Saints Street, London N1 9RL United Kingdom

*Guide to European Community Grants and Loans*, Eurofi plc, Guildgate House, Pelican Lane, Newbury, Berkshire, RG13 1NX, England

*Hoover's Handbook of World Business*, The Reference Press, 644 Highway 290 E. Suite E-104, Austin, Texas 78723

*Inside Japanese Support, Directory of International Corporate Giving*, The Taft Group, 12300 Twinbrook Parkway, Suite 450, Rockville, MD 20852 USA

*InterAction Member Profiles*, American Council for Voluntary International Action, 1717 Massachusetts Avenue, NW, Suite 801, Washington, DC USA 20036

*International Encyclopedia of Foundations* (1990), Greenwood Press, 88 Post Road West, Westport Connecticut, USA 06881

*International Foundation Directory*, Europa Publications Limited, 18 Bedford Square, London, EC1b 3JN U.K.

*The NGLS Handbook*, United Nations Non-Governmental Liaison Service, Room 6015, 866 UN Plaza, New York, NY 10017

*National Directory of Grantmaking Public Charities*, The Foundation Center, 79 Fifth Avenue, New York, NY USA 10003-3076

*Nederland en Ontwikkelingslanden Adreslijst*, Voorlichtingsdienst Ontwikkelingssamenwerking, Bezuidenhoutseweg 67, Postbus 20061, 2500 EB Den Haag, Nederland

*The Reality of AID*, International Council of Voluntary Agencies, Case Postale 216, 1211 Geneva 21 Switzerland

*United Nations Handbook*, Ministry of Foreign Affairs and Trade, Private Bag 18902, Parliament Buildings, Wellington, New Zealand

*Verzeichnis der Deutschen Stiftungen* (1991), Bundesverband Deutscher Stiftungen e.V. Adenaueralle 15 W-5300 Bonn 1 Germany

*WFC/International Philanthropy* (quarterly), World Fundraising Council Secretariat, 1101 King Street, Suite 700, Alexandria, Virginia, 22314 USA

- b. Electronic Resources for Researching the Web.** In addition to the directories mentioned above, consider going online and researching the World Wide Web. The major advantage of obtaining information from the web is one of timeliness—you are likely to find the latest information about a particular donor. Nevertheless, always check the entry dates of Web text to see if the information is current.

The following are some recommended Websites that provide assistance in researching the Web:

*A Grant Seeker's Guide to the Internet: Revised* by Grant and Sonenberg is a very readable publication for those not familiar with using the Web to identify funding resources. This document can be accessed at <http://www.mindspring.com/~ajgrant/guide.htm>.

*Guide to Grantseeking on the Web* is a print guide to researching the web (The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076). It contains a toolkit of resources for identifying funding sources, a glossary of common terms, and a bibliography of related resources in the field. This book helps the donor prospector to develop an organized, focused approach to funding research on the Web while saving valuable research time.

- c. **Web Portals for Donor Websites.** The following portals provide direct linkages to hundreds of grantmaker Websites on a regional or worldwide basis:

**1. Regional Websites of Donors.**

**Africa and the Middle East:**

*African Development Bank*

<http://www.afdb.org/>

The African Development Bank's Website provides information on how it invests in combating poverty and improving the lives of peoples on the continent of Africa.

*African Development Foundation*

<http://www.sdnf.undp.org/sdnfcmr/subweb/adf.htm>

The African Development Foundation's Website describes how it supports self-help development initiatives of under-privileged people of Africa.

*ArabNet*

<http://www.arab.net>

An online resource for information on the Arab world in the Middle East & North Africa, particularly useful in identifying multi-national corporations active in region. For additional information, also see the following Websites:

*Southern African Grantmakers Association*

<http://www.wingsweb.org/>

DirectoryInformation/SAGA.htm SAGA provides professional development and technical assistance to independent, voluntary and nonprofit organizations and individuals involved in funding development projects in Southern Africa.

## **Asia and the Pacific:**

*Asian Development Bank:*

<http://www.asiandevbank.org/>

ADB's Website provides detailed information on its geographical and programmatic priorities and application procedures. See the following page for information on current projects by country and category:

<http://www.asiandevbank.org/projects>

*Asia Pacific Philanthropy Information Network*

<http://www.asianphilanthropy.org/>

The Asia Pacific Philanthropy Information Network seeks to: make available contemporary information about philanthropy and the third sector within the Asia Pacific region, and build strong networks between researchers seeking to understand philanthropy and the third sector within the region. The Asian Pacific Philanthropy Consortium aims to promote the flow and effectiveness of philanthropy in the region.

<http://www.asianphilanthropy.org/appc/>

*Indian Centre for Philanthropy*

[www.indev.nic.in/icp](http://www.indev.nic.in/icp)

The ICP acts as a clearinghouse of information on national and international philanthropy.

*Japan Foundation Centre*

<http://www.jfc.or.jp>

The Centre provides authoritative information on Japanese grant-making foundations to grantmakers and grantseekers.

*League of Corporate Foundations*

<http://www.wingsweb.org/DirectoryInformation/LCF.htm>

The LCF mobilizes the business sector in the Philippines to work with communities and partner institutions on sustainable development programs.

*Philanthropy Australia*

<http://www.philanthropy.org.au/>

PA is the national association which represents Australia's leading private, family, corporate and community Trusts and foundations, some which give internationally or regionally.

*Philippine Business for Social Progress*

<http://www.pbasp.org.ph/>

PBSP is a private, national, and non-profit corporate-led foundation that encourages business sector commitment to social development.

*Philanthropy New Zealand*

[www.philanthropy.org.nz](http://www.philanthropy.org.nz)

PNZ is a membership organization representing private trusts and foundations and those grant-making trusts unique to New Zealand created through the sale of community banks and energy utilities.

**Eastern and Central Europe and the Former Soviet Union:**

*Charity-Know-How*

<http://www.charitynet.org>

An initiative of the British Foreign and Commonwealth Office, numerous charitable foundations, and other donors to provide technical assistance to organizations working the Central and Eastern Europe and the former Soviet Union.

*Czech Donors Forum*

<http://www.czechdonors.cz/>

The Donors Forum is an association of Czech and foreign donors—private, government and corporate—whose members support the development of a civil society in the Czech Republic by encouraging philanthropy and supporting non-governmental organizations.

*Donors Forum*

[http://www.wingsweb.org/DirectoryInformation/ DFSlovakia.htm](http://www.wingsweb.org/DirectoryInformation/DFSlovakia.htm)

The Donors Forum is an association of Slovak and foreign donors, both private and governmental.

*European Bank for Reconstruction and Development*

<http://www.ebrd.com>

This Website provides detailed information on the EBRD's programmatic and geographical priorities in Eastern and Central Europe and the countries of the Former Soviet Union.

*NGONET*

<http://www.ngonet.org/fundr.htm>

This Website has been created to provide information to, for, and about NGOs in Central and Eastern Europe. The Fundraising Support link includes a guide to a variety of funders supporting projects in this region.

**Latin America and the Caribbean:**

*Centre for Philanthropy*

[www.charity.bm](http://www.charity.bm)

The Centre is the clearinghouse and database for Bermuda's trusts and foundations.

*Centro Colombiano de Responsabilidad Empresarial*

[www.ccre.org.co](http://www.ccre.org.co)

The Centro promotes philanthropy and social responsibility among Colombian companies.

*Centro Mexicano de Filantropia*

<http://www.cemefi.org/>

CEMEFI is an association of Mexican foundations and trusts that promotes philanthropy in Mexico.

*Grupo de Fundaciones*

[www.gdf.org.ar](http://www.gdf.org.ar)

GDF is an association of foundations and corporate donors in Argentina.

*Grupo de Institutos, Fundacoes e Empresas*

[www.gife.org.br](http://www.gife.org.br)

GIFE is a membership association that includes institutes, foundations and corporations which are active within the Third Sector in Brazil, making private resources available for public purposes.

*Inter-American Development Bank:*

<http://www.iadb.org/>

Website of the IADB provides detailed information on the Bank's geographic and programmatic priorities. The IADB also has the web page for the Inter-American Working Group on Youth Development with hyperlinks to other sites.

*Inter-American Foundation*

<http://www.iaf.gov>

The Inter-American Foundation's Website provides an overview of its work in Latin America and the Caribbean to promote equitable, responsive, and participatory self-help development. The Website also describes how IAF enters into partnerships with public- and private-sector entities to scale up support and mobilize local, national, and international resources for grassroots development.

*Jamaican Foundations and Corporate Donors*

<http://www.wingsweb.org/>

DirectoryInformation/JFCD.htm The JFCD publishes directories on Jamaican trusts and foundations.

*The Synergos Institute*

<http://www.synergos.org/globalphilanthropy/database/>

The Synergos Institute maintains a searchable database containing profiles of over 120 foundations and grantmakers operating in Latin American countries.

## **2. World-wide:**

*Action Without Borders*

<http://www.idealists.org/>

This Website contains thousands of links to the homepages of community-based NGOs, international NGOs, grassroots organizations, and international and country-specific donors in 130 countries. Using its search functions, you can identify and provide hyperlinks to the Websites of numerous donors scattered all over the world.

*Association of Voluntary Service  
Organizations (AVSO)*

<http://village.agoranet.be/~aviso/links.html>

This Website serves as a resource for recruiting volunteers to work overseas and also provides a linkage to EU funding for youth and education.

*British Library for Developmental Studies*

<http://ntl.ids.ac.uk/eldis/>

This Website provides access to detailed information on national/government aid agencies, regional aid agencies and development banks, the World Bank Group, United Nations Agencies, non-governmental organizations as donors, volunteer supplying aid agencies, and other development aid sources.

*Charity Village:*

<http://www.charityvillage.com/charityvillage/fund.asp>

This Canadian Website serves as a “information kiosk” for both Canadian and international NGOs. It contains links to online databases and directories of Canadian funding agencies, many of whom fund abroad.

*The Communication Initiative*

<http://www.comminit.com>

CI's Website contains links to a number of multi- and bilateral donor agencies and also contains information on strategic thinking, planning models, and monographs on a wide range of development topics.

*The Council on Foundations*

<http://www.cof.org>

Primarily directed toward the trustees and staff of U.S.-based donor institutions, this Website provides information, ideas, analysis and commentary relevant to effective grantmaking.

*Deutsches Spendeinstitut Krefeld (German Charities Institute)*

<http://www.dsk.de/engl/>

In German and English, this Website provides information on philanthropy in Germany and more than 5,200 German not-for-profit organizations. It also includes links to the Websites of a number of German donors working internationally.

*Development Gateway*

<http://www.developmentgateway.com>

The Development Gateway of the World Bank is designed to help communities, organizations, and individuals build partnerships, share ideas, and work together to reduce poverty. Its database contains comprehensive information on a broad variety of development topics. The Website also serves as a portal to a significant number of resource and specialized technical assistance organizations.

*Directory of Development Organizations*

<http://www.devdir.org/right.html>

This Website provides an online guide to micro-finance organizations, small enterprise development organizations, development agencies, private sector organizations, development banks, and government ministries.

*European Foundation Centre's Funders Online*

<http://www.fundersonline.org/>

The EFC has incorporated a useful search mechanism for identifying potential foundation and corporate funders active in Europe and elsewhere.

*European Forum on International Cooperation:*

<http://www.oneworld.org/euforic>

EUFORIC contains information on official and non-governmental donor agencies in Austria, Belgium, Denmark, France, Germany, Ireland, the Netherlands, Portugal, Spain, and the United Kingdom.

*Eurongos:*

[http://www.eurongos.org/english/main\\_guide.htm](http://www.eurongos.org/english/main_guide.htm)

Eurongos has a search function to identify where the 16 European Official Development Assistance Agencies are working and what areas they are funding.

*Fondsen In Nederland*

<http://www.verenigingvanfondsen.nl/>

The Association of Foundations in the Netherlands (FIN) provides information on foundations in the Netherlands. The 'Fondsenboek', a directory which is published every two years by the FIN, provides information on approximately 600 Dutch foundations.

*Fundsnet service*

<http://www.fundsnet services.com/international.htm>

This gateway Website provides links to the Websites of numerous non-U.S.-based foundations.

*Grantmakers Without Borders*

<http://www.internationaldonors.org>

Grantmakers seeks to expand international philanthropy and serves as a clearinghouse on giving internationally.

*Guidestar*

<http://www.guidestar.org>

Guidestar is another gateway Website with a search engine that can be used to identify U.S.-based donors interested in specific countries. The site also includes news on the world of philanthropy. Grant seekers can also post funding requests online.

*International Chamber of Commerce*

<http://www.iccwbo.org/>

This is a "first stop" Website for identifying companies located in any region of the world that could be approached for funding and collaboration.

*International Youth Foundation*

<http://www.iyfn.net.org>

IYF's Website contains information about its global network of country partners that provide financial and technical assistance to local youth-led and youth-serving programs.

*National Endowment for Democracy*

<http://www.ned.org>

The NED offers a portal to over 80 donors worldwide that fund projects dealing with human rights, democracy building, and conflict resolution.

*Organization for Economic Co-operation and Development*

<http://www.oecd.org/dac/htm/dacsites.htm>

The OECD's Website contains linkages to the home pages of the member countries of the Development Assistance Committee (DAC), including Australia, Canada, European Commission, France, Germany, Japan, New Zealand, Norway, Spain, Belgium, Denmark, Finland, France, Netherlands, United Kingdom, Sweden, and the United States.

*United Nations Development Program*

<http://www.undp.org>

The UNDP's Website contains detailed information on its geographical and programmatic priorities.

*United Nations Non-Governmental Liaison Service (NGLS)*

<http://www.un.org/MoreInfo/ngolink/welcome.htm>

This is the Website of the UN agency responsible for coordinating dialogue and cooperation between the UN system and NGOs. Also included is a list of numbers for NGO liaison officers at the various divisions of UN headquarters in New York.

*United States International Grantmakers*

<http://www.usig.org>

The purpose of this site is to facilitate international grantmaking by providing access to country reports and laws governing nonprofits and other informational materials and resources. The site serves both grantmakers and grantseekers by supporting and facilitating the process of making grants overseas.

*United States Agency for International Development*

<http://www.usaid.gov/>

USAID's Website provides detailed information on each of the agency's programmatic and geographical priorities and application procedures.

*The World Bank NGO and Civil Society Unit*

<http://www.worldbank.org/ngos>

This site provides extensive information on how NGOs and Civil Society Organizations can work in partnership with the World Bank. It also provides linkages to the Bank's priority themes and issues, its policies and guidelines for working with the NGO sector, and contact information of key staff.

*WINGS*

<http://www.wingsweb.org/>

This Website is maintained by the Council of Foundations and provides numerous hyperlinks to national and regional grantmaking associations, philanthropic centers, donor consortia, advisory groups, and other types of organizations providing specialized services to grantmakers in specific countries throughout the world.

In this short monograph, I have described many of the resources that are available in printed directories and on the Internet that provide in depth information on donors. By researching these directories and Websites, you will now be able to identify donors who could be approached to support your development projects. Success!

Jack K. Boyson  
August 2001

# **Grant Resources**

## **World Bank**

*This list has been prepared by the Small Grants Program, NGO and Civil Society Unit, Social Development Department World Bank.*

The World Bank's purpose is to reduce poverty and improve living standards for people in the developing world. The Bank provides loans, policy advice based on economic and sector analytical work, technical assistance, and increasingly, knowledge-sharing services to governments.

The World Bank acknowledges the importance of the engagement of civil society in development. There are a few facilities or programs that provide grants to civil society organizations. This is a list of grant resources from the World Bank sources that are available to qualified organizations. This list is not comprehensive and is subject to change. Interested applicants should check the website for updated information before sending a proposal as application guidelines, criteria, and deadlines vary and may change.

For more information on the World Bank, see the website [www.worldbank.org](http://www.worldbank.org). The link to "NGOs and civil society" provides information on the Bank and other useful external links for these groups.

The website [www1.worldbank.org/prem/askus.htm](http://www1.worldbank.org/prem/askus.htm) provides quick access to Bank information and resources on development issues of interest to the global development community. For questions on development issues, refer to the World Bank Sectoral/Topical Help Desks and Advisory Services listed on this site.

**Before you submit an application...**

RESEARCH THE/GRANT PROGRAM you are interested in to learn more about application deadlines, procedures and criteria. Be sure your organization can meet all the requirements.

DEVELOP PARTNERSHIPS with related local, national and regional organizations.

DOCUMENT AND DEMONSTRATE your organizations' qualifications and experience relevant to the program's activities.

# Table of Contents

	<b>Page</b>
<b>CAPACITY BUILDING</b>	
• Partnership for Capacity Building in Africa (PACT)	25
<b>EDUCATION</b>	
• Preston Memorial Fund for Girls	25
<b>ENVIRONMENT</b>	
• Critical Ecosystems Partnership Fund (CEPF)	26
• Global Environment Facility NGO Small Grants Program (GEF/SGP)	27
• Global Environment Facility Medium-Sized Projects (GEF MSP)	27
• Caspian Environment Program Priority Investment Portfolio Project (CEP-PIPP)	28
• Mediterranean Environmental Technical Assistance Program Pilot NGO Small Grants Facility (METAP SGF)	29
• Managing the Environment Locally in Sub-Saharan Africa (MELISSA)	29
• Pilot Program to Conserve the Brazilian Rain Forest	30
• World Bank/World Wildlife Fund Alliance for Forest Conservation and Sustainable Use (WB/WWF Alliance)	30
<b>HEALTH, NUTRITION AND POPULATION</b>	
• Micronutrient Initiative	31
• Population and Reproductive Health Capacity Building Program	32
• African Program for Onchocerciasis Control (APOC)	32
<b>INFORMATION TECHNOLOGY</b>	
• infoDev	33
• Country Gateway Planning Grants	33
<b>INFRASTRUCTURE</b>	
• Public-Private Infrastructure Advisory Facility (PPIAF)	34
<b>MICROFINANCE</b>	
• Consultative Group to Assist the Poorest (CGAP)	35

## Table of Contents (cont.)

	<b>Page</b>
<b>MULTI-SECTORAL</b>	
• Development Marketplace	35
• Development Grant Facility (DGF)	36
• Palestinian NGO Project (PNGO Project)	36
<b>SOCIAL DEVELOPMENT</b>	
• Japan Social Development Fund (JSDF)	37
• Small Grants Program	38
• Post-Conflict Fund (PCF)	38
<b>OTHER</b>	
• Governance Knowledge Sharing Program	39
• Cities Alliance	39
• DC Community Outreach Program	40
<b>SCHOLARSHIPS, FELLOWSHIPS, STUDY GRANTS</b>	
• Joint Japan/World Bank Group Scholarship Program (JJ/WBGSP)	41
• Robert S. McNamara Fellowships Program	41
• Margaret McNamara Memorial Fund	42
• Global Development Network (GDN)	42
• infoDev Conference Scholarship Fund (iCSF)	43

# Capacity Building

## **PARTNERSHIP FOR CAPACITY BUILDING IN AFRICA (PACT)**

*What activities does the program fund?* Strengthening indigenous human capital and institutions to address the problem of inadequate capacity for development in sub-Saharan Africa; improving the public sector and its interface with the private sector and civil society to enhance good governance and sustainable development.

*Who is eligible?* African NGOs, governments and private sector organizations in public-private-civil society partnerships.

*How to apply?* Implemented by African Capacity Building Foundation (ACBF), Harare, Zimbabwe. Apply directly to ACBF, 7th Floor Southampton Life Centre, Corner Second Street and Jason Moyo Avenue, P.O.Box 1562, Harare, Zimbabwe.

*Website:* [www.acbf-pact.org](http://www.acbf-pact.org)

*World Bank Unit:* Public Sector Reform and Capacity Building.

# Education

## **PRESTON MEMORIAL FUND FOR GIRLS EDUCATION**

*What activities does the program fund?* Improving the quality of girls' primary school education by building primary schools; paying school fees and staff salaries; buying uniforms; providing room and board, books, classroom furniture and laboratory equipment; role modeling, coaching and career counseling; promoting scientific careers; and providing community education to promote girls' enrollment and retention.

*Who is eligible?* Schools, teacher training and curriculum programs, locally-based community organizations, non-governmental organizations, local women's associations and women's rights organizations, and coalitions focused on the issue of girls education.

*How to apply?* Proposals should detail the specific challenges to girls' access to education to be addressed by the project, and outline the project strategy and long-term plan for financial and program sustainability. More information on the program and how to apply are available on the Global Fund for Women website.

*Website:* [www.globalfundforwomen.org](http://www.globalfundforwomen.org)

*World Bank Unit:* The Preston Fund was established in memory of Lewis Preston (former President of the World Bank) with funds from J.P. Morgan & Co., the World Bank, the Dutch government, and many institutional and individual donors. The Global Fund for Women administers the Preston Education Fund for Girls. (Global Fund for Women, 1375 Sutter Street, San Francisco, California 94109, USA)

## **Environment**

### **CRITICAL ECOSYSTEMS PARTNERSHIP FUND (CEPF)**

*What activities does the program fund?* Creating strategic alliances for a comprehensive, coordinated approach to conservation challenges; managing protected areas and coordinating biodiversity corridors; training; transboundary planning; encouraging local dialogue with extractive industries; engaging in conflict resolution; priority setting and consensus building; strengthening indigenous organizations and facilitating partnerships between the private sector and protected areas.

*Who is eligible?* Civil society organizations, NGOs, community groups and private-sector partners in the biodiversity conservation field. Projects must be within a biodiversity hotspot in a developing country that has ratified the Convention on Biological Diversity. Hotspots are: Caucasus, Atlantic Forest Region, Cape Floristic Province, Chocó—Darién—Western Ecuador, Brazilian Cerrado, Central Chile, Eastern Arc Mountains and Coastal Forests of Tanzania and Kenya, Guinean Forests of West Africa, Mountains of South-Central China, Indo-Burma, Madagascar and Indian Ocean Islands, Mesoamerica, Philippines, Polynesia/ Micronesia, Succulent Karoo, Sundaland, Tropical Andes, Wallacea, Western Ghats and Sri Lanka, parts of the Caribbean, parts of the Mediterranean.

*How to apply?* Information and application materials are available on the CEPF website.

*Website:* [www.cepf.net](http://www.cepf.net)

*World Bank Unit:* A joint initiative of Conservation International, the Global Environment Facility (GEF) and the Environment Department of the World Bank.

### **GLOBAL ENVIRONMENT FACILITY NGO SMALL GRANTS PROGRAM (GEF/SGP)**

*What activities does the program fund?* Addressing local problems related to biodiversity loss, climate change, and degradation of international waters: community-based assessment and planning; pilot activities demonstrating innovative community-level approaches to global environmental problems; technical assistance and training focused on developing community and NGO capacities; program monitoring and analysis; dissemination, networking, and policy dialogue.

*Who is eligible?* National and local environmental NGOs and community-based organizations. To be eligible for GEF/SGP support, projects must fit the GEF/SGP country strategy and eligibility criteria, and be consistent with the Operational Strategy and relevant Operational Programs established by the GEF (see SGP website).

*How to apply?* Contact the GEF national coordinator in your country or: Global Manager, United Nations Development Program (UNDP) - GEF Small Grants Programme, 304 East 45th Street, FF-1610, NY, NY 10017

*Website:* [www.undp.org/sgp](http://www.undp.org/sgp) and [www.gefweb.org](http://www.gefweb.org)

*World Bank Unit:* The program is administered by UNDP. Implementing agencies are World Bank, UNDP and United Nations Environment Programme (UNEP).

### **GLOBAL ENVIRONMENT FACILITY MEDIUM-SIZED PROJECTS (GEF MSP)**

*What activities does the program fund?* Projects under \$1 million in the GEF priority areas of biological diversity, climate change, international waters, and depletion of the ozone layer.

*Who is eligible?* NGOs, CSOs, governments, academic institutions, private sector organizations who meet GEF criteria

*How to apply?* Develop and submit project concept paper for preliminary review by one of three implementing agencies (World Bank, UNDP, or UNEP). The GEF focal point in each eligible country must endorse the MSP at the time of approval. Project proposers should get GEF focal point support for their MSP from its concept stage. Application procedures and information available on GEF website.

*Website:* [www.worldbank.org/gef](http://www.worldbank.org/gef)

*World Bank Unit:* GEF Coordination Unit, Environment Department

**CASPIAN ENVIRONMENT PROGRAM PRIORITY INVESTMENT PORTFOLIO PROJECT (CEP-PIPP)**

*What activities does the program fund?* Developing priority investment projects to address transboundary environmental issues in five Caspian littoral countries (Azerbaijan, Iran, Kazakstan, Russia and Turkmenistan). The Matched Small Grants component supports implementation of demonstration or pilot projects for small-scale investment projects that result in protection and sustainable management of vulnerable ecosystems and biological resources of the Caspian region. Priorities include prevention and mitigation of industrial pollution and recovery of sturgeon stocks and habitat.

*Who is eligible?* NGOs, government and private sector organizations from Azerbaijan, Iran, Kazakstan, Russia and Turkmenistan.

*How to apply?* Grants awarded based on compliance with program criteria. Requires 100% matching of grant funds by the applicant (up to 50% may be in-kind goods and services). Information on application procedures will be available on the CEP website. The Project Coordination Unit (PCU) in Baku, Azerbaijan will manage the project. Email address for the PCU: [Kabdullayev@caspian.in-baku.com](mailto:Kabdullayev@caspian.in-baku.com) or [Dstewart@caspian.in-baku.com](mailto:Dstewart@caspian.in-baku.com).

*Website:* [www.caspianenvironment.org](http://www.caspianenvironment.org)

*World Bank Unit:* Europe and Central Asia Region -- Social Sector Development Network.

**MEDITERRANEAN ENVIRONMENTAL TECHNICAL ASSISTANCE PROGRAM PILOT NGO SMALL GRANTS FACILITY (METAP SGF)**

*What activities does the program fund?* Reducing the effects of environmental degradation in the Mediterranean region through small-scale innovative activities initiated by community-based NGOs. The SGF is active in Turkey and Lebanon, where grants are being disbursed, as well as Algeria and Jordan.

*Who is eligible?* Community-based environmental NGOs in Turkey, Algeria, Jordan or Lebanon (grants for existing funds have already been made for Turkey and Lebanon).

*How to apply?* Contact the Bank Country Office for Algeria and Jordan, or the UNDP Resident Missions in these four countries for information.

*Website:* Go to main World Bank website ([www.worldbank.org](http://www.worldbank.org)); under Countries and Regions, select Middle East and North Africa Region. From Topics and Sectors, select Environment, then click on Mediterranean Environmental Technical Assistance Project.

*World Bank Unit:* The SGF is implemented jointly by UN Resident Missions in the four countries and the World Bank Rural Development, Water and Environment Group, Middle East and North Africa Region.

**MANAGING THE ENVIRONMENT LOCALLY IN SUB-SAHARAN AFRICA (MELLISA)**

*What activities does the program fund?* Facilitating the acquisition, the absorption, and the dissemination of decentralized environmental management knowledge in Sub-Saharan Africa through participatory action learning, capacity building and networking; facilitating partnership for effective local environmental governance.

*Who is eligible?* Local organizations and decentralized structures: Urban and rural municipalities; provincial and regional departments, Community-Based Organizations, Non Governmental Organizations, cooperatives, youth groups, women organizations, farmers' groups, school development associations, health committees, research and training institutions. Request proposals submitted in partnership are strongly encouraged.

*How to apply?* Apply directly by sending your request proposal to: the MELISSA Program Coordinator, World Bank Office in South Africa, PO Box 12629, Hatfield 0028 Pretoria, South Africa. Tel. +27-12-349 2994, Fax +27-12-349 2080, E-mail: [melissa@melissa.org](mailto:melissa@melissa.org). Application Guidelines for MELISSA support are available from the Program web site (See URL below) and from the Program Coordination Unit (see address above).

*Website:* [www.melissa.org](http://www.melissa.org)

*World Bank (managing) Unit:* Environment and Social Sector Unit - Africa Region (AFTES).

### **PILOT PROGRAM TO CONSERVE THE BRAZILIAN RAIN FOREST**

*What activities does the program fund?* Helping community groups obtain information; participate in formulation of policies; contribute to the design of the program; and exchange ideas through two coalitions of NGOs: the Amazon Working Group (GTA) and the Atlantic Forest Network (RMA).

*Who is eligible?* Brazilian NGOs and community organizations experienced in locally-based efforts to conserve the Brazilian rain forest.

*How to apply?* More information about the program is available in the program website and the World Bank Country Office in Brasilia, Brazil.

*Website:* [www.worldbank.org/rfpp](http://www.worldbank.org/rfpp). A list of program partners is available in the Partner Links section. The Amazon Working Group website is [www.gta.org.br](http://www.gta.org.br).

*World Bank Unit:* Program is funded in part by bilateral funds and by a trust fund created by the G-7 countries, administered by World Bank's Brazil Rain Forest Unit in the Latin America and Caribbean Region.

### **WORLD BANK/WORLD WILDLIFE FUND ALLIANCE FOR FOREST CONSERVATION AND SUSTAINABLE USE (WB/WWF ALLIANCE)**

*What activities does the program fund?* Promoting small-scale activities of NGOs, local communities and other stakeholders that will stimulate investment opportunities in protected areas and improve forest management practices.

*Who is eligible?* NGOs, local community organizations, governments, private sector, scientific and policy research institutes.

*How to apply?* Develop project proposals in consultation with local World Bank and/or WWF representatives. Proposals will be evaluated by the Alliance.

*Website:* [www-esd.worldbank.org/wwf](http://www-esd.worldbank.org/wwf)

*World Bank Unit:* Environment Department.

## **Health, Nutrition and Population**

### **MICRONUTRIENT INITIATIVE**

*What activities does the program fund?* Micronutrient-related work in identified priority areas of the Micronutrient Initiative (MI). MI's objective is to contribute to the control and prevention of micronutrient deficiencies (specifically vitamin A, iron, and iodine) in developing countries through improved implementation strategies and effective monitoring and evaluation. The MI has invited research proposals through a Call for Proposals process in the following areas: Assessment Tools, Innovative Technology Development and Testing, and Evaluative Research. Proposals addressing other relevant areas may be considered on a case-by-case basis. MI also supports large-scale programs in developing countries, working with the local governments and partners such as UNICEF, WHO, PAHO, who in turn often sub-contract activities to NGOs. There are some cases where the MI directly funds NGOs.

*Who is eligible for funding?* governments, research institutions, development agencies, NGOs, food industry organizations.

*How to apply?* Detailed information on the priority areas for funding and the application form for research support can be found on the MI web site under "Call for Proposals". Please carefully note the proposal evaluation criteria outlined in the application form. For additional information, email: [mi@idrc.ca](mailto:mi@idrc.ca).

*Website:* [www.micronutrient.org](http://www.micronutrient.org)

*World Bank Unit:* Health, Nutrition and Population Department. MI's donors include CIDA, IDRC, UNICEF, USAID, and the World Bank. Its headquarters is located in Ottawa, Canada at the International Development Research Centre (IDRC), and there is a South Asia Regional Office located in Delhi, India.

### **POPULATION AND REPRODUCTIVE HEALTH CAPACITY BUILDING PROGRAM**

*What activities does the program fund?* Developing capacity of grassroots NGOs working in population, reproductive health, safe motherhood, female genital mutilation, and other women's and adolescent's health issues.

*Who is eligible?* Grants are made to international and regional NGOs for assistance to grassroots NGOs in developing countries. International and regional NGOs with links to grassroots NGOs in developing countries can apply for grant funds to act as grant-making and technical assistance intermediaries.

*How to apply?* Contact the Human Development Network, Health, Nutrition and Population Department at the World Bank for information on how to participate.

*Website:* At main World Bank website ([www.worldbank.org](http://www.worldbank.org)), go to Site Index, then click on Health, Nutrition and Population.

*World Bank Unit:* Human Development Network Health, Nutrition and Population Department.

### **AFRICAN PROGRAM FOR ONCHOCERCIASIS CONTROL (APOC)**

*What activities does the program fund?* Providing community-directed treatment for "riverblindness" (onchocerciasis) with assistance from non-governmental development organizations (NGOs working in development, or NGDOs) and Ministries of Health. NGDOs provide technical assistance, human and financial resources, comparative advantage and experience working with communities. APOC offers a global model of how NGDOs can work in partnership with governments, donors, multilateral agencies and the private sector in controlling communicable diseases and strengthening health systems.

*Who is eligible?* Members of the APOC NGDO Coordination Group with track records in delivering effective community health services.

*How to apply?* Develop proposal in partnership with the Ministry of Health, and submit proposal to APOC.

*Website:* [www.worldbank.org/gper](http://www.worldbank.org/gper) describes APOC. The World Health Organization (WHO) website provides details on participation of NGDOs in the program: [www.who.int/ocp/apoc](http://www.who.int/ocp/apoc).

*World Bank Unit:* Africa Technical Families – Onchocerciasis. APOC is administered by WHO, headquartered in Ouagadougou, Burkina Faso.

## **Information Technology**

### **INFODEV**

*What activities does the program fund?* Using information and communication technologies for economic and social development through innovative approaches to consensus building, information infrastructure strategies, telecommunications reform, or demonstration projects. Promoting efforts to use new technology to meet the needs of the poor in developing countries.

*Who is eligible?* NGOs in partnership with international development organizations, governments or private sector organizations.

*How to apply?* Submit project proposals following guidelines, procedures and criteria available on website, or by contacting infoDev at World Bank.

*Website:* [www.infoDev.org](http://www.infoDev.org)

*World Bank Unit:* Global Information and Communication Technology Department.

### **COUNTRY GATEWAY PLANNING GRANTS**

*What activities does the program fund?* Planning “country gateways” for the Development Gateway, an Internet-based forum for exchanging information on development issues. Country gateways will help countries build a network of development communities on the web.

Gateway content will come from governments, the private sector, civil society, and other communities working in development. This is an initiative funded under infoDev.

*Who is eligible?* NGOs, international organizations, public or private sector organizations.

*How to apply?* Information on preparation of the proposals can be found on the website or by email: [gatewayinfodev@worldbank.org](mailto:gatewayinfodev@worldbank.org).

*Website:* [www.infodev.org/gateway/](http://www.infodev.org/gateway/) and [www.developmentgateway.org](http://www.developmentgateway.org)

*World Bank Unit:* Global Information and Communication Technology Department.

## **Infrastructure**

### **PUBLIC-PRIVATE INFRASTRUCTURE ADVISORY FACILITY (PPIAF)**

*What activities does the program fund?* Providing technical assistance to governments related to private sector involvement in infra-structure development strategies, policy, regulatory and institutional reforms, pioneering transactions, and consensus and capacity building. Eligible infrastructure services include electricity, gas transmission and distribution, water and sewerage, solid waste, telecommunications, ports, airports, railways and roads.

*Who is eligible?* NGOs, academia, developing country governments, international financial institutions, bilateral and multilateral donors. Applications for PPIAF assistance can come from any source, but country-specific activities require formal endorsement from the beneficiary government.

*How to apply?* Guidelines and information are available on the PPIAF website or from PPIAF Program Management. Email: [info@ppiaf.org](mailto:info@ppiaf.org).

*Website:* [www.ppiaf.org](http://www.ppiaf.org)

*World Bank Unit:* PPIAF Program Management.

# Microfinance

## CONSULTATIVE GROUP TO ASSIST THE POOREST (CGAP)

*What activities does the program fund?* Contributing to innovative delivery of sustainable microfinance and financial services to the very poor; improving capacity of microfinance institutions (MFIs) and networks; developing new tools and services.

*Who is eligible?* MFIs with potential to provide innovative delivery of financial services and reach massive numbers of poor clients in a sustainable manner. Provides grants to institutions that are aligned clearly to CGAP's mandate, including to apex and networks as well as retail microfinance institutions. See funding announcement for specific requirements.

*How to apply?* Application procedures, forms, and criteria are available on the CGAP website or by writing to the CGAP Secretariat: [cgap@worldbank.org](mailto:cgap@worldbank.org)

*Website:* [www.cgap.org/html/mfis\\_funding.html](http://www.cgap.org/html/mfis_funding.html)

*World Bank Unit:* The Secretariat is housed in the World Bank, CGAP Secretariat.

# Multisectoral

## DEVELOPMENT MARKETPLACE

*What activities does the program fund?* Promoting innovation in development and supporting networks of development practitioners to share knowledge and nurture creative solutions in poverty reduction.

*Who is eligible?* NGOs, bilateral and multilateral development organizations, academic institutions, government, foundations, and private businesses. Proposals must be submitted in partnership with at least one other organization. (Private businesses must partner with an organization from another category).

*How to apply?* Funds are awarded based on an annual global innovation competition, as well as through events in selected countries. Themes, criteria, and procedures are announced on website. Contact the Development Marketplace Team at [DM2001@worldbank.org](mailto:DM2001@worldbank.org) for more information.

*Website:* [www.developmentmarketplace.org](http://www.developmentmarketplace.org)

*World Bank Unit:* Development Marketplace Team, Corporate Strategy Group, Strategy and Resource Management.

### **DEVELOPMENT GRANT FACILITY (DGF)**

*What activities does the program fund?* The Development Grant Facility (DGF) supports partnerships with external agencies, providing up to 15 percent of funding for a given activity. The DGF funds global and regional initiatives that can not be supported adequately through the regular country assistance operations of the World Bank.

*Who is eligible?* DGF funds are normally intended to be executed by an external agency. Most DGF funds are executed by existing leading development institutions (e.g. WHO, SIDA, IFAD, UNESCO, or OECD) or by newly created institutions to coordinate program work (e.g. the Consultative Group to Assist the Poorest, the Global Forum for Health Research, or the International AIDS Vaccine Initiative). Global and regional programs executed by NGOs are eligible for financing. Where DGF funds are provided to existing institutions, such institutions should have a record of achievement in the program area and financial probity.

*How to apply?* External partners do not apply directly for funding. Rather, all DGF funding applications must be sponsored by a World Bank unit, and be assigned to an individual World Bank program manager who prepares the application. Therefore, the first step for an external partner interested in DGF funding would be to obtain a sponsor from one of the Networks within the World Bank specializing in the area of the activity.

*Website:* [www.worldbank.org/dgf](http://www.worldbank.org/dgf)

*World Bank Unit:* Development Grant Facility, Trust Funds and Cofinancing Department, Resource Mobilization and Cofinancing.

### **PALESTINIAN NGO PROJECT (PNGO PROJECT)**

*What activities does the program fund?* Delivering services to poor and disadvantaged Palestinians; improving institutional and service delivery capacities of NGOs; conducting research on the NGO sector; facilitating relations between NGOs and government.

*Who is eligible?* Palestinian NGOs may apply for grants independently or in partnership with an international NGO. Development Grants are made directly to community-based NGOs. Block Grants are made to larger NGOs for on-granting to community-based organizations.

*How to apply?* Competitive bidding in response to published requests for proposals. Project administered by the Welfare Association Consortium composed of the Welfare Association, the British Council and the Charities Aid Foundation.

*Website:* [www.pngo-project.org](http://www.pngo-project.org)

*World Bank Unit:* Middle East and North Africa Region - West Bank and Gaza Unit until June 30, 2001. After June 30, Rural Development, Water and Environment Group.

## **Social Development**

### **JAPAN SOCIAL DEVELOPMENT FUND (JSDF)**

*What activities does the program fund?* Providing project grants for direct relief measures and improvement of services and facilities for the poorer population groups to help alleviate the poverty and social consequences of the 1997-99 global economic crisis. Financing capacity building measures such as increasing the participation of local communities and NGOs in World Bank-financed operations.

*Who is eligible?* Governments of low-income and lower middle-income Bank Group borrower countries in East, South and Central Asia. Local community groups and NGOs may be selected as executing agencies following demonstration of financial soundness (including satisfactory arrangements for use and accounting of grant funds) and relevant experience.

*How to apply?* Only Bank staff can officially submit JSDF applications. NGOs should establish contacts with World Bank resident mission staff as a first step in pursuing JSDF grant funding. NGOs and community groups could get involved at the preparation stage of a JSDF grant proposal. NGOs could collaborate with the World Bank task team responsible for management of a Bank operation.

*Website:* [www.worldbank.org/rmc/jsdf/index.htm](http://www.worldbank.org/rmc/jsdf/index.htm)

*World Bank Unit:* Trust Fund Coordination, Resource Mobilization and Co-financing.

### **SMALL GRANTS PROGRAM**

*What activities does the program fund?* Funds activities to enhance partnerships and promote dialogue and dissemination of information on development, particularly focusing on civic engagement. Funding is usually for projects less than \$15,000 and require leveraging and partnerships with other organizations.

*Who is eligible?* Civil society organizations in countries with a World Bank Small Grants Program.

*How to apply?* Request information from the Small Grants Program in the World Bank Country Office in which your project is located. Deadlines for proposals are usually once a year. Funding decisions are not being made in the World Bank Headquarters, Washington, D.C.

*Website:* [www.worldbank.org/ngos](http://www.worldbank.org/ngos)

*World Bank Unit:* NGO and Civil Society Unit, Social Development Department.

### **POST-CONFLICT FUND (PCF)**

*What activities does the program fund?* Supporting the transition from conflict to sustainable peace and socioeconomic development in countries affected by conflict; planning and analysis of reconstruction activities.

*Who is eligible?* NGOs and other civil society institutions, governments, regional and international organizations in any country that is currently in conflict or emerging from a recent conflict.

*How to apply?* Application form available on PCF website. Upon receipt of a completed application form, PCF will identify a sponsoring unit within the World Bank. Alternatively, external grant applicants (NGOs, governments) can work closely with relevant Bank country or project teams to prepare a PCF grant application. Grant proposals must have active support from a relevant World Bank Unit. The Post-Conflict Unit is available to provide clarifications at any time.

*Website:* [www.worldbank.org/postconflict](http://www.worldbank.org/postconflict)

*World Bank Unit:* Post-Conflict Unit, Social Development Department.

## **Other**

### **GOVERNANCE KNOWLEDGE SHARING PROGRAM (GKSP)**

*What activities does the program fund?* Improving governments' capacity to use donor technical assistance for more effective governance reform by becoming more informed consumers of development assistance. Raising demand for public sector reform by empowering civil society and the private sector with increased public information and discussion. Improving data and analytical tools for learning about the process of institutional change and reform. Projects may support a local initiative for governance knowledge sharing or improve an existing knowledge sharing product of the World Bank.

*Who is eligible?* Governments, NGOs, academics, students, media organizations, and other partners. Proposed projects should meet three entry criteria: use innovative tools; build on new media and learning approaches to provide better knowledge delivery and assimilation.

*How to apply?* Submit proposals for innovative projects that stimulate local demand for better governance through governance knowledge sharing. Proposals should have a sponsor inside the World Bank. A proposal for improving an existing Bank product should come from inside the World Bank. The application form can be downloaded from the GKSP website. For more information, e-mail: [gksp@worldbank.org](mailto:gksp@worldbank.org)

*Website:* [www1.worldbank.org/publicsector/bnpp/](http://www1.worldbank.org/publicsector/bnpp/)

*World Bank Unit:* PREM Network's Public Sector Board.

### **CITIES ALLIANCE**

An alliance of cities and their development partners committed to urban poverty reduction.

*What activities does the program fund?* Scaling-up slum upgrading citywide and nationwide, with priority to those cities and countries where local authorities are already working in partnership with organizations of the urban poor; and city development strategies (CDS), with priority to those cities already engaged in realizing an inclusive vision for city development.

*Who is eligible?* Proposals typically originate from local authorities working in partnership with local stakeholders in the private sector, NGOs and community organizations. All proposals which involve investments, must have investment partners involved from the beginning, and all proposals must include co-financing, combining seed funding from the Cities Alliance with at least 20% financing from the cities themselves, as well as from other sources.

*How to apply?* Detailed information and application guidelines are available on the Cities Alliance website. All proposals must be approved by the government of the recipient country and sponsored by at least one Alliance member.

*Website:* [www.citiesalliance.org](http://www.citiesalliance.org)

*World Bank Unit:* Transport and Urban Development Department.

**WORLD BANK DC COMMUNITY OUTREACH GRANT PROGRAM (WASHINGTON, D.C.)**

*What activities does the program fund?* Improving the quality of life of the people and communities in metropolitan Washington, D.C. It is one of several ways in which the Bank strives to be a good corporate citizen in the host community. Grants support activities in five broad areas: education and youth, health, economic development, employment, and civic development. Grants typically range in size from \$5,000 to \$15,000 and cover a one-year grant period.

*Who is eligible?* A nonprofit agency with tax-exempt status under Section 501(c)(3) of the Internal Revenue Service Code and organized and operated for charitable purposes; and located within and primarily serving the metropolitan Washington D. C. area, the District of Columbia, Suburban Maryland and Northern Virginia.

*How to apply?* Applicants must submit a pre-proposal letter of inquiry. If approved, the Grant Program will invite a full proposal. Application information is available on the website.

*Website:* [www.worldbank.org/dcoutreach](http://www.worldbank.org/dcoutreach)

*World Bank Unit:* External Affairs.

## **Scholarship, Fellowships, Study Grants**

### **JOINT JAPAN/WORLD BANK GROUP SCHOLARSHIP PROGRAM (JJ/WBGSP)**

*What activities does the program fund?* Graduate studies in public policy at any university in a World Bank member country. Applicants propose a program of study related to development, usually economics, business, management, environment, urban/rural planning, or a related area.

*Who is eligible?* Nationals of a World Bank member country, under 45 years old (preferably under 40); in good health; with Bachelor's degree or equivalent in a development-related field with superior grades; and at least two (preferably four to five) years of full-time professional experience in a field related to economic development.

*How to apply?* Application forms are available from the JJ/WBGSP Secretariat from September through January and at World Bank offices in many countries. The application can also be downloaded from the World Bank/WBI web-site. Address inquiries and applications to: JJ/WBGSP Secretariat, 1818 H Street NW, Washington, DC 20433, USA.

*Website:* [www.worldbank.org/wbi/scholarship](http://www.worldbank.org/wbi/scholarship)

*World Bank Unit:* World Bank Institute.

### **ROBERT S. MCNAMARA FELLOWSHIPS PROGRAM**

*What activities does the program fund?* Covers costs of research and dissemination (not tuition for post-graduate studies); fellows conduct research on a specified topic, sponsored by a collaborating institution in their country of residence.

*Who is eligible?* Nationals and residents of World Bank member countries, 40 years old or younger, with Master's degree or equivalent. Increasingly, applicants have a Doctoral degree or are enrolled in a Doctoral program.

*How to apply?* Notices of selection cycle are sent to academic and research institutions in member countries, and announcements appear in *The Economist*. Information and application forms are also available from World Bank Executive Directors' offices and Resident Missions. Individuals who make general inquiries are sent the information materials and are invited to request application forms if they meet the basic criteria. Application forms are sent to individuals who give clear evidence of having read these criteria and/or are clearly eligible.

*Website:* [www.worldbank.org/wbi/scholarship](http://www.worldbank.org/wbi/scholarship)

*World Bank Unit:* World Bank Institute.

### **MARGARET MCNAMARA MEMORIAL FUND**

*What activities does the program fund?* Supports the education of women from developing countries who are committed to improving the lives of women.

*Who is eligible?* Women from developing countries with a record of service to women and children in their countries, who reside in the US and are enrolled in an accredited US educational institution, plan to return to their home country in two years, and can demonstrate financial need.

*How to apply?* Application forms for the following academic year are available in September of each year by email, fax or in writing from The Margaret McNamara Memorial Fund, 1818 H Street, NW, Washington, DC 20433.

*Email:* [MMMF@worldbank.org](mailto:MMMF@worldbank.org).

*World Bank Unit:* Margaret McNamara Memorial Fund.

### **GLOBAL DEVELOPMENT NETWORK (GDN)**

*What activities does the program fund?* Supports regional networks of policy-oriented research institutions; initiates training for researchers; conducts regional workshops to

build institutional capacity; and sponsors regional research competitions. Offers tools, services and networking opportunities to help these institutions and their members join together to fight poverty. GDN has partnerships with one institution from each of seven regions to implement programs on a regional level. Regional networks administer research grants through a competitive process. All submitted proposals are peer-reviewed by professionals from outside the region. Regional competition winners are eligible to apply for Visiting Fellowships at the International Monetary Fund (IMF).

*Who is eligible?* Research and policy institutes involved in development studies.

*How to apply?* Regional networks make grants through open, competitive allocation of funds for research and participation in regional conferences and study visits. See GDN website for information on how to participate in regional networks and how to apply for research grants.

*Website:* [www.gdnet.org](http://www.gdnet.org)

*World Bank Unit:* GDN Secretariat.

### **infoDEV CONFERENCE SCHOLARSHIP FUND (iCSF)**

*What activities does the program fund?* Sponsors participation of individuals from developing countries at conferences on utilizing modern information and communications technologies (ICT) to address development problems.

*Who is eligible?* International ICT conference organizers.

*How to apply?* Conference organizer submits proposal to infoDev for travel and expenses of individuals from developing countries.

*Website:* [www.infoDev.org](http://www.infoDev.org)

*World Bank Unit:* Global Information and Communication Technology.

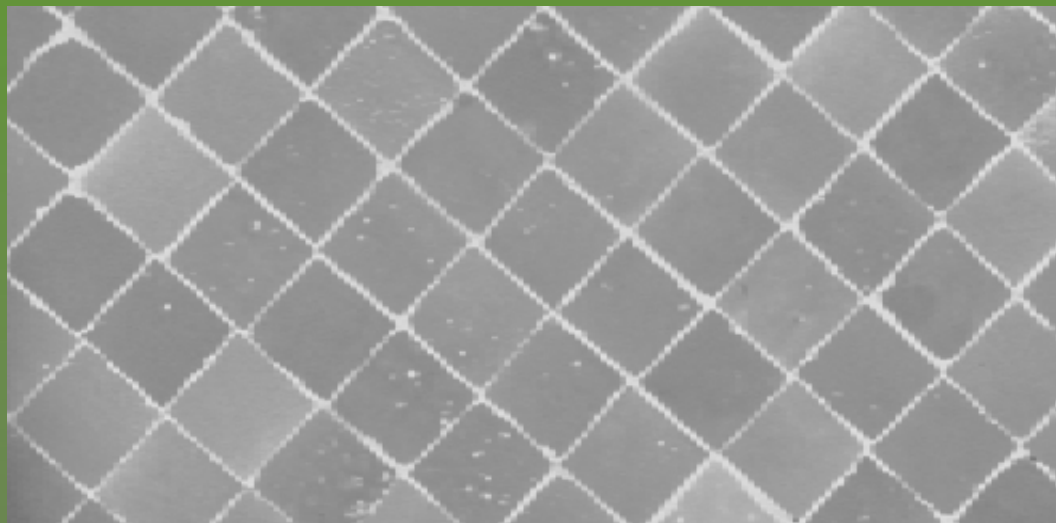




Small Grants Program  
NGO and Civil Society Unit  
Social Development Department  
World Bank  
1818 H Street NW  
Washington, D. C. 20433 USA  
[www.worldbank.org](http://www.worldbank.org)



International Youth Foundation  
32 South Street  
Baltimore, MD 21202 USA  
[www.iyfnet.org](http://www.iyfnet.org)



A Free Publication