National Infrastructure Fund

The National Infrastructure Fund (FONADIN) is a public entity and Banobras acts as its trustee. FONADIN’s main role is to promote private investment in Mexican infrastructure. In order to achieve this objective, Fonadin provides Refundable and Non-Refundable financial support to strategic infrastructure projects that Mexico needs for its development.

Sectors

- Highways
- Railroads
- Urban mass transit
- Ports
- Airports
- Tourism
- Water and wastewater
- Solid waste
- Sustainable urban developments (DUIS)

Objectives

- Support the development of projects included in the National Infrastructure Plan
- Facilitate and maximize channeling of private capital into infrastructure projects
- Take risks that the market is not willing to take
- Increase the interest of private investors in projects with low yields but high social impact
- Provide competitive long-term financing

Project Eligibility

In order to be eligible to receive FONADIN support, infrastructure projects must comply with the following requirements:

- Have a component of private participation: Concession, PPP, etc.
- Be assigned through a bidding process
- The Project should have a partial or full source of repayment
FONADIN Support

Grants
- Feasibility Studies
  - 50% of the total value of the study

Risk Capital
- Private Equity Funds
  - Up to 20% of the Investment Fund Cap

Sub-equity
- Projects
  - Up to 50% of investment. If the project has an IRR that is higher than originally expected, then the excess revenue is shared with FONADIN

Subordinated Debt
- Projects
  - Up to 30% of the total debt

Guarantees
- Credit
  - Up to 50% of the total debt
  - Term: Up to 30 years
  - Capital market
  - Up to 50% of the issue
  - Performance Risk
  - Case by case basis
  - Political Risk
  - Case by case basis

Projects

50% of the total value of the study

Up to 50% of investment

Non-Refundable

Refundable

FONADINO Support

Investment Banking
Trust Bank Representative
(National Infrastructure Fund)
- Federico Patiño Márquez
  Tel. +52 55 5270 1630
  federico.patino@banobras.gob.mx

Toll Roads and Railroads
- Federico Gutierrez Soria
  Tel. +52 55 5270 1423
  federico.gutierrez@banobras.gob.mx

Airports, Ports, Tourism and DUIS
- Mario Ruiz Cornejo
  Tel. +52 55 5270 1642
  mario.ruiz@banobras.gob.mx

Water and Solid Waste
- Eugenio Amador Quijano
  Tel. +52 55 5270 1753
  eugenio.amador@banobras.gob.mx

Urban Mass Transit
- Carlos Mier y Terán
  Tel. +52 55 5270 1772
  carlos.mier@banobras.gob.mx