

PART 4

Country: _____

Survey Number: _____

FINANCIAL SURVEY*Interviewer Note: This section is to be filled out by the financial manager].***Q601.** Thinking about your location/country, what percentage of your total revenue came from exported goods in 2000 (or 1999 if 2000 is not available).

_____ %

Q602. Approximately, what has been the growth rate of your exports in the past year (1999-2000)?

_____ %

Q603. What was your average annual growth rate from 1997-2000 (or past three years)?

_____ %

Q604. For the purposes of this study, please indicate the local currency in the country where this survey is being completed. *When completing questions relating to dollar amounts, please use the currency that is chosen below.*

Currency	Used	Currency	Used
Argentina Peso	# ₁	Leva (Lv)	# ₁₁
Baht (B)	# ₂	Metical (Mt)	# ₁₂
Balboa (B)	# ₃	Moroccan dirhams (DH)	# ₁₃
Chilean Peso (CH\$)	# ₄	Naira (N)	# ₁₄
Communaute Financiere Africaine franc (CFAF)	# ₅	New dong (D)	# ₁₅
Crown	# ₆	Polish Zloty (Zl)	# ₁₆
Egyptian pound	# ₇	Rand (R)	# ₁₇
India Rupees	# ₈	Ringgit (M\$)	# ₁₈
Kenya Shilling	# ₉	Ugandan Shilling (Ush)	# ₁₉
Lempira (L)	# ₁₀	US Dollar	# ₂₀
Other _____	# ₂₁		

Q610. When completing sales and other dollar figures for question 6 please indicate which year the amounts represent. When reporting these figures please use the same year for all amounts. Please try to use Year 2000 figures if possible.

Figures represent Year 2000 #₁ Figures represent Year 1999 #₂

Q615. *The following table relates to dollar and employment figures pertaining to your business. Please complete the table as accurately as possible.*

	Company Information For Year 2000 (or 1999)	Amount/Quantity
1.	What was the amount of sales in 2000 (or 1999)?	
2.	What was the cost of raw materials?	
3.	What was the cost of intermediate (manufactured) inputs?	
4.	What was the average number of full-time monthly workers?	
5.	What was the average number of part-time monthly workers?	
6.	What was your total payroll in 2000 (or 1999)?	
7.	Estimate the value of your plant's fixed assets(land, buildings, equipment, cars, vans, IT) in 2000 (or 1999) .	
8.	Estimate the amount of new investments made by the plant in 2000 (or 1999), including land, buildings and equipment.	
9.	Estimate the amount of depreciation of fixed assets in 2000 (or 1999).	
10.	What was the value of inventories (stock) at the beginning of 2000 (or 1999)?	
11.	What was the value of inventories (stock) at the end of 2000 (or 1999)?	
12.	How much did you spend on R&D expenditures in 2000 (or 1999)?	

Consistency check for information above:

- The survey is not complete if answers to numbers 1, 2 or 3, 6, 7 and 8 at Q615 are not obtainable.