

7 May 2004

COURSE ON TRADE IN SERVICES FOR OFFICIALS OF THE ANDEAN COMMUNITY

**Bogota, Colombia
May 10-14 2004**

Monday, 10 May 2004

9:00-9:15

Welcoming Remarks

Colombian official to welcome participants

9:15-11:00

The Basic Economics of Services Trade

Gianni Zanini, WBI and Trade Department, World Bank (9:15-10:15)

Discussion (10:15-11:00)

Background reading: Copeland/Mattoo module

11:00-11:15 Coffee/Tea break

11:15-12:30

Measuring Trade in Services: The Current Statistical Framework and the Expanded Balance-of-Payments Manuel

Carsten Fink, WBI and Trade Department, World Bank (11:15-12:00)

Discussion (12:00-12:30)

Background reading: Maurer/WTO statistical office module

12:30- 13:45 Lunch

13:45-15:30

How to Analyze a Country's Services Trade and Barriers

Carsten Fink, Trade Policy Division, World Bank (13:45-14:45)

Discussion (14:45-15:30)

Background reading: Stern/Deardorff module

15:30-16:00 Coffee/Tea break

16:00-17:45

Evolution of Thinking on Trade in Services at the Multilateral Level: Background to the GATS

Jasmin Taca-Vielma, Consultant, formerly w/ Trade in Services Division, WTO (16:00-17:15)

Discussion (17:15-17:45)

Background reading: Adlung/Mattoo module

Tuesday, 11 May 2004

9:00-10:45

The Multilateral Framework for Services Trade: the GATS Rules; Types of Market Access and National Treatment Restrictions; Liberalization achieved in the Uruguay Round

Jasmin Tacoa-Veilma, Consultant, formerly w/ Trade in Services Division, WTO (9:00-10:00)

Discussion (10:00-10:45)

Background reading:same as previous session

10:45-11:00 Coffee/Tea break

11:00-12:30

The Doha Development Round and the Services Negotiations: Main Issues

Jasmin Tacoa-Veilma, Consultant, formerly w/ Trade in Services Division, WTO (11:00-11:30)

+ *Sherry Stephenson (11:30-11:45)*

+ *Carsten Fink (11:45-12:00)*

Discussion (12:00-12:30)

Trade Note 11 9/10/03

Background reading: 1) Trade Note No. 11 - Services in a Development Round (pdf - 54 k) at

<http://siteresources.worldbank.org/INTRANETTRADE/Resources/Pubs/TradeNote11.pdf>

and 2) Chapter 3 of the 2002 Global Economic Prospects at

<http://worldbank.org/prospects/gep2002/chapt3.pdf>

12:30-14:00 Lunch

14:00-16:00 (by VC with Washington - 2hrs)

Domestic Regulation in Services: Regulatory Reform and the Sequencing of Liberalization

Aaditya Mattoo, Trade Department, World Bank (14:00-14:45; linked by VC from Washington D.C.)

Domestic Regulation and Trade in Services: GATS Art. VI

Jasmin Tacoa-Veilma, Consultant, formerly w/ Trade in Services Division, WTO (14:45-15:30)

Discussion (15:30-16:00)

Background reading: Domestic Regulation and Service Trade Liberalization eds. Sauve/Mattoo

(see http://publications.worldbank.org/ecommerce/catalog/product?item_id=1997126)

16:00-16:15 Coffee/Tea break

16:15-17:30

Domestic Regulation and Regional Trade Agreements

Sherry Stephenson, Trade Unit, OAS (16:15-16:45)

Domestic Regulation Disciplines in the Andean Community

Maria Esperanza Dangond, Andean Community Secretariat (16:45-17:15)

Discussion (17:15 – 17:30)

Wednesday, 12 May 2004

9:00-11:00

Regionalism in Services

Sherry Stephenson, Trade Unit, OAS (9:00-10:00)

Carsten Fink, WBI and Trade Department, World Bank (10:00-10:15)

Discussion (10:15-11:00)

Background reading: Sauve/Mattoo module; Stephenson's Services Trade in the Western Hemisphere book at <http://www.oas.org/main/main.asp?sLang=E&sLink=http://www.sice.oas.org/tunit/pubinfoe.asp>

11:00-11:15 Coffee/Tea break

11:15-13:00 (by VC with Paris - 2hrs)

Movement of Natural Persons: Economic Implications and Negotiating Issues

Julia Nielson, OECD, by videoconference from Paris (11:15-12:15)

Discussion (12:15 – 13:00)

Background reading: Winters module

13:00-14:30 Lunch

14:30-16:00

Movement of Natural Persons: Outcome of Recent Regional Negotiations

Sherry Stephenson, Trade Unit, OAS (14:30 – 15:00)

Movement of Natural Persons: Experience of the Andean Community

Silvia Constain, Directora de Inversión Extranjera y Servicios, MINCITUR, Colombia (15:00-15:30)

Discussion (15:30 – 16:00)

16:00-16:15 Coffee/Tea break

16:15-18:15 (by VC with San Diego, CA. -2 hrs.)

Infrastructure Services Trade: A Conceptual Framework and Selected Applications

Peter Cowhey, University of California San Diego (by VC from California, 16:15-17:00)

Infrastructure Services Trade in the Andean Community

Jaime Nino, Consultant and Services Expert, Colombia (face-to-face, 17:00-17:30)

Discussion (17:30 – 18:15)

Background reading: Findlay and Cowhey's infrastructure, transport, and telecom modules

Thursday, 13 May 2004

9:00-11:00

A Practical Guide to Services Negotiations: US negotiating, coalition building and lobbying experience (by VC with Washington – 1 hr)

Geza Feketekuty, Professor, Monterrey Institute (face-to-face, 9:00 – 10:00)

Robert Vastine, U.S. Coalition of Services Industries (from Washington by VC, 10:00-10:20)

Discussion (10:20– 11:00)

Background reading: Geza's module

11:00-11:15 Coffee/Tea break

11:15-13:00

Services Negotiations Simulations

Geza Feketekuty, Professor, Monterrey Institute

13:00-14:00 Lunch

14:00-16:00 (by VC with Washington – 2 hours minutes)

Issues in Financial Services Liberalization

Patricio Contreras, Trade Unit, OAS (face-to-face, 14:00 – 14:45)

Daniel Lederman, LAC Region, World Bank (from Washington by VC, 14:45-15:00)

Discussion (15:00 – 16:00)

Background reading: Dobson's module

16:00-16:15 Coffee/Tea break

16:15-17:30

Financial Services: Outcome of Recent Regional Negotiations

Patricio Contreras, Trade Unit, OAS (16:15 – 17:00)

Discussion (17:00 – 17:30)

Background reading: <<http://www.sice.oas.org/tunit/pubinfoe.asp#tuarticles>>

<http://www.sice.oas.org/tunit/STAFF_ARTICLE/PContreras_Financial_Serv_AP_WH.pdf>

Friday, 14 May 2004

9:00-12:00

Services in the US FTAs: Negotiating Background and Main Outcomes

Alejandro Buvinic, Director, Services Division, Ministry of Economy and Foreign Affairs, Chile

Roberto Echandi, Advisor, Ministry of Foreign Trade, Government of Costa Rica on CAFTA

Coffee/Tea break (10:45-11:00)

Discussion (11:00 – 12:00)

12:00-13:00 (by VC with Washington – 60 minutes)

Post-CAFTA Challenges and Opportunities: The Services Dimension

Pablo Rodas Martini, Consultant, ASIES, (face-to-face, 12:00-12:20)

Carlos Felipe Jaramillo, Lead Economist, World Bank (from Washington, 12:20 – 12:30)

Discussion (12:30 – 13:00)

13:00-14:00 Lunch

14:00-16:30

Roundtable on Issues in Services Trade Liberalization: Challenges for The Andean Community

1. *Alejandro Buvinic, Director, Services Division, Ministry of Economy and Foreign Affairs, Chile*
2. *Roberto Echandi, Advisor, Ministry of Foreign Trade, Costa Rica*
3. *Gabriel Duque, Negociador Internacional de Servicios, MINCETUR, Colombia*
4. *David Gould, Senior Economist, LAC Region, World Bank*
5. *Maria Esperanza Dangond, Andean Community Secretariat*

16:30-16:45

Closing remarks

Gianni Zanini, WBI and Trade Department, World Bank and

Sherry Stephenson, Trade Unit, Organization of American States

17:00-18:00

Closing Cocktail