



THE WORLD BANK

Financing Sustainable Energy

*Seizing the Business Opportunities for
Financial Institutions*

Bangkok

March 29-30th 2007



THE WORLD BANK

Program

- | | |
|---------------|--|
| 09:00 – 09:20 | Welcome Address and Introduction <ul style="list-style-type: none">• Mr. Arkhom Termpittayapaisith, Deputy Secretary-General, NESDB• Dr. Twatchai Yongkittikul, Secretary-General, TBA |
| 09:20 – 09:50 | Overview of the Workshop <ul style="list-style-type: none">• Clive Mason, Senior Advisor, World Bank |
| 09:50 – 10:30 | Regional Trends <ul style="list-style-type: none">• Antonie de Wilde, ASTAE Coordinator, World Bank |
| 10:30 – 10:45 | COFFEE BREAK |
| 10:45 – 11:15 | Regional Experience <ul style="list-style-type: none">• Rogier van Mansvelt, Senior Technical Advisor, MIME, Cambodia |
| 11:15 – 12:15 | Financing Renewable Energy in Thailand <ul style="list-style-type: none">• Anat Prapasawad, Managing Director, Advance Energy Plus Co., Ltd.• Jeffery Dickinson, Asia Regional Manager, E+Co |
| 12:15 – 13:15 | LUNCH |
| 13:15 – 14:00 | Renewable Energy Policy: Recent Policies regarding SPP / VSPP <ul style="list-style-type: none">• Narupat Amornkosit, Director of Power Division, EPPO |
| 14:00 – 15:30 | Biomass / Renewable Energy Project Case Study <ul style="list-style-type: none">• Alan Dale C. Gonzales, Executive Director, Full Advantage Co., Ltd. Group Exercise (on the case study) |
| 15:30 – 16:00 | COFFEE BREAK |
| 16:00 – 16:30 | World Bank / IFC Initiatives and Experiences <ul style="list-style-type: none">• Antonie de Wilde, World Bank |
| 16:30 – 17:30 | Group Work / Recommendation |
| 18:00 | Cocktail Reception |



THE WORLD BANK

Format

- **Short presentations**
- **Group work**
- **Feedback and Recommendations**



THE WORLD BANK

Ice Breaker !

Each table has 5 minutes to think about potential renewable energy investments in Thailand.

Question:-

Which types of RE investment do you think have the greatest potential for Thailand ?

List your top 2/3 choices.



THE WORLD BANK

Group Work 2

Think about the MitrPhol case Study.

Questions:-

- 1) If you were MitrPhol, what could be done to improve the project in terms of approach and financing?
- 2) What if anything could the government do to incentivize such projects?
- 3) What could be done to make the lending more attractive?
- 4) Does this project have any major financial risks ?



THE WORLD BANK

Group Work 3

Review the issues/barriers identified by the workshop this morning.

- **Each table to address ONE key issue/barrier and come up with 2-3 key recommendations.**