



Iraq Business Community Procurement Workshop—Petra, Jordan 12-13, 2006

Consultants' Event



The World Bank in Cooperation with the Iraqi Ministry of Planning and Development Corporation & Iraqi Engineering Syndicate



II. Participants

The workshop was attended by 43 local participants representing a wide spectrum of local private consulting firms, university consulting offices, Iraqi Engineering Syndicate and 6 participants from the MOPDC-private sector Directorate as well as the Contracts Directorate. The participants came from different parts of Iraq including the Kurdistan region. The workshop was also attended by three representatives from JBIC.

I Introduction

The Iraq Business Community Procurement Workshop was conducted during the period November 12-13, 2006 in Petra, Jordan as part of the Iraq Public Procurement System Reform Project financed under the Iraq Trust Fund-- Capacity Building II and in coordination with the Iraqi Ministry of Planning and Development Corporation (project Inter-ministerial Working Group) and the Iraqi Engineering Syndicate. This workshop is first of its kind sponsored by the World Bank (WB) to strengthen the capacity of the Iraqi Private local consulting firms in procurement of consulting services. The workshop was opened on behalf of H.E. Mr. Ali Baban, Minister of Planning and Development Corporation by Ms. Aida Atto and on behalf of the Bank by Mr. Ziad Badr, Head of WB Mission in Amman, Jordan. At the end of the workshop, the participants received attendance certificates and evaluated the workshop.

III Workshop Objectives

The workshop was designed to achieve the following objectives: A) Introduction of the World Bank, its Procurement Guidelines and the importance of sound public procurement practices to achieve economy, efficiency, fairness, and transparency in public procurement; B) Discussion of selection methods for consultancy services contracts, and understanding the standard Request For Proposals document; C) Improving skills in preparation of technical and financial proposals and understanding the procedures for proposal submission, evaluation, contract award and negotiation; and D) discussion of fraud and corruptions issues and the role of the integrity department at the WB in the fight against corruption in WB financed projects; and how payment to vendors is done. The participants expressed their satisfaction of the workshop and have rated the workshop at 4.04 on a scale of 5.

IV Speakers

The speakers were: Majed M. El-Bayya, Sr. procurement specialist and TTL for the activity, Nadjib Sefta; Regional Procurement Manager for MENA, Michael Ochieng; Lead Finance officer, Jonathan Shapiro, Sr. Institutional Integrity officer, Mona El-Shami, financial management specialist and from Crown Agents Mr. Chris Harvey.

