



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

VIENNA INTERNATIONAL CENTRE, Wagramer Strasse 5

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Reference: 15001655 (ERA)

Date: 10 January 2007

REQUEST FOR PROPOSAL

Project Title: FB/IRQ/04/003

Rehabilitation of the Dairy Plant

UNIDO Officer dealing with this request: Mr. Eric Appiateng

Telephone: (43-1) 26026 5046

- 1a. The UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION (UNIDO) hereby invites you to submit a written proposal for the items listed below and as per attached –Scope of Supply. **Only complete proposals reflecting all items shall be considered.**
- 1b. Your proposal should reach us by 31 January 2007. **Proposals received after the closing date will be rejected by UNIDO.**
2. The proposal **MUST BE** submitted **IN A SEALED ENVELOPE**, in one (1) original and two (2) copies, clearly marked "Original Proposal" and "Copy of Proposal". In the event of any discrepancy between them the original shall govern.
3. When preparing your offer you should follow the enclosed instructions and note the general terms overleaf. Please clearly mark the outside of each envelope in which your proposal is mailed, stating: "**DO NOT OPEN BEFORE 31 January 2007**", "REQUEST FOR PROPOSAL" and REFERENCE NO: 15001655 (ERA) for project: FB/IRQ/04/003.
4. Your proposal must be typed or written in indelible ink and signed by an official legally authorized to enter into contracts on behalf of your organization. The proposal shall not contain any interlineations, erasures or overwriting except as necessary to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the proposal.
5. In your proposal you must confirm your acceptance of the UNIDO General Conditions, a copy of which is enclosed. The UNIDO General Conditions shall form an integral part of the written contract with the successful bidder.
6. Any requests for clarifications, additional information, etc., relating to this REQUEST FOR PROPOSAL must be addressed to the officer dealing with this request and copied to the undersigned. **If such requests are addressed to other persons or if additional information, despite the above instruction, is obtained from other persons, it may lead to rejection of the offer.**
7. UNIDO will respond in writing to any request for clarification related to this Request for Proposal which is received no later than two (2) weeks prior to the deadline for the submission of proposals. The clarifications requested beyond this date will not be considered by UNIDO. UNIDO will send copies of its response to relevant queries to all bidders (including an explanation of the query but without identifying the source of inquiry).

ITEM	QUANTITY	DESCRIPTION
		Pipes and fittings, as per attached Scope of Supply. (Appendix 1)

Instructions and General Terms

Purchasing policy: UNIDO buys direct from manufacturers or suppliers and does not accept proposals made by representatives or agents who do not offer warranty coverage and after sales support irrespective of their location.

Payment: Please refer to article 4 of the General Conditions attached herewith. UNIDO pays by bank transfer in the currency of the award. UNIDO does not accept terms stipulating stand-by letter of credit or provision of bank guarantee by UNIDO.

Specifications: Manufacturers' names, catalogue numbers and model designations which may appear in the specifications are for reference only. Proposals for other equipment that is equal in function, quality and performance to that listed will be given full consideration.

8. Your proposal should reflect the **best available price(s)** in US Dollar and indicate all discounts you grant to UNIDO. The proposals not expressed in US dollars will be converted to this currency, using the prevailing United Nations rate of exchange at the date of opening. Please note that prices for equipments, parts and supplies shall be quoted **DDU, AD-DIWANIYAH, IRAQ (INCOTERMS 2000) INCLUDING INSURANCE.**
9. Quote the reference and date of this request (see front page) in your proposal and in any correspondence relating to it.
10. State the name, telephone number and fax number of the person in your organization dealing with this request.
11. State country of origin or assembly of all items quoted.
12. Please provide your proposal in a sealed envelope, in one original and two copies along with technical documentation, and catalogues in the **English/Arabic** language.
13. Prices quoted should be valid for at least 120 days from closing date and should remain firm until delivery.
14. State the earliest delivery date of an order placed within the period of validity of your proposal.
15. Provide information on the warranty applicable to the equipment. Warranty must be for a **minimum of twenty four (24) months from date of commissioning or for a minimum of twenty seven (27) months from the date of shipment.**

During this period, the supplier shall warrant that the equipment, components, tools and spare parts supplied by him, his subcontractor(s) and/or suppliers under this Contract shall be new and free from defects in workmanship, materials and design. The supplier shall repair or replace at his own expense and as soon as practicable any of the equipment, components, tools or spare parts which, within the warranty period, prove to be defective as mentioned above or as a result of any erroneous or inadequate engineering drawings, technical specifications and/or operating instructions of the Supplier. **These requirements will be incorporated in the purchase order contract with the successful bidder.**

16. State the name and full address of your service representative nearest the destination who would provide for warranty service, after-sales service and spare parts. *(For further information, please refer to attached Administrative requirements-Appendix 3).*
17. **Please provide in your offer your company profile, chamber of commerce registration, reference list with your clients and major supply contracts, etc.** *(For further information, please refer to attached Administrative requirements-Appendix 3).*

18a. Your proposal must be submitted to the following address:

United Nations Industrial Development Organization (UNIDO)
Vienna International Centre
Procurement Services Unit
Operational Support Services Branch
A-1220 Vienna
Austria
Attn: Mr. Eric Appiateng

18b. The envelope containing the proposals shall be sealed and marked as follows:

Request for Proposal REF: 15001655 (ERA)
UNIDO Project: FB/IRQ/04/003
Closing Date: 31 January 2007

19. You are expected to examine all instructions, forms, terms and specifications in this RFP. Failure to furnish all information required by the RFP or submission of a proposal not substantially responsive to the RFP in every respect will be at the bidders risk and may result in the rejection of its proposal. Arithmetical errors will be rectified on the following basis: if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected. If the bidder does not accept the correction of errors, its proposal will be rejected. If there is a discrepancy between words and figures the amount in words will prevail. UNIDO reserves the right to verify all information furnished by the bidders through any sources of its choice. **Any inaccurate information given may lead to a rejection of the corresponding proposal.**
20. All complete proposals which are submitted in response to this request, will be reviewed and evaluated by UNIDO in a fair and impartial way. The best proposal submitted (lowest cost, technically acceptable), all factors considered will receive the award.
21. UNIDO reserves the right to accept or reject any proposal(s), or annul this request for proposals and reject all proposals, at any time prior to award of contract, without thereby incurring any liability to the affected bidders or any obligation to inform the affected bidders of the grounds for UNIDO's action.
22. UNIDO will notify the successful bidders in writing by fax that its proposal has been accepted. Thereafter, UNIDO will notify each unsuccessful bidders. The notification to the unsuccessful bidders will not contain any information concerning other bidders and their prices, including that of the winning offer, due to the confidential and proprietary character of such information. Any queries of unsuccessful bidders to this respect will not be entertained by UNIDO.
23. This Request for Proposal and Appendixes to are confidential and proprietary to UNIDO and shall not be disclosed to third parties without prior written agreement of UNIDO.
24. The bidders shall bear all the costs associated with the preparation and submission of the proposals, and UNIDO will not in any case be responsible or liable for those costs, regardless of the conduct or outcome of this competitive bidding exercise.

Attachments:

- Appendix 1: Scope of Supply**
- Appendix 2: General Conditions**
- Appendix 3: Administrative Requirements**

UNIDO RFP reference No.
Scope of supply

Item	UNIDO REQUIREMENTS Name and required parameters	TO BE COMPLETED BY THE INVITEE				Remarks**)
		Quantity	unit price currency	total item price currency	Compliance yes/no	
1	I. Equipment, parts, supplies Steam pipes and fittings					
...	6" seam less					
	Pipes	600 meter				
	Elbows	40 pieces				
	Flanged valves	10 pieces				
	Steam trap	10 pieces				
	Mixer	5 pieces				
	3" seam less					
	Pipes	250meter				
	Elbows	40 pieces				
	Flanged valves	10 pieces				
	Steam trap	5 pieces				
	Mixer	5 pieces				
	2.5" seam less					
	Pipes	25meter				
	Elbows	15 pieces				
	Teath valves	10 pieces				
2	Water pipes and fittings					
	4" galvanised					
	Pipes	200 meter				
	Elbows	25 pieces				
	Flanged valves	10 pieces				
3	Compressed air pipes and fittings					
	2.5" galvanised					
	Pipes	200 meter				
	Elbows	25 pieces				
	Valves	10 pieces				
	2" galvanised					
	Pipes	100 meter				
	Elbows	10 pieces				

Valves		5 pieces			
1.5" galvanised					
Pipes		350 meter			
Elbows		25 pieces			
Valves		10 pieces			
4 Supply of electrical wires and cables					
a. Cable 4X16		1000 meter			
b. Cable 4X10		600 meter			
c. Cable 4X6		400 meter			
Profibus cables					
ASI cable		50 meter			
		50 meter			
5 Supply of the necessary switches circuit breakers and fuses for the connection of following equipment to the switchboards.					
a. 6 Pumps 15.000 ltrs/h 4kw					
b. 3 Pumps 7.000 ltrs/h 2.2 kw					
c. 2 Pumps 2.000 ltrs/h 1.1 kw					
d. 5 Pumps with 1.1 kw					
e. 4 Pumps with 0.37 kw					
f. 1 Homogeniser with 31.8 kw					
g. 1 Homogeniser with 88.8 kw					
h. 1 UHT plant with 40 kw					
i. 5 Agitators with 0.5 to 1.1 kw					
j. 1 Mixer unit 11 kw					
k. 1 Centrifuge 7.5Kw					
6 Motorised Fan					
24" Direct Drive Whole Fan With Automatic Shutter 2 Speed Pull Chain 10 Year Limited Warranty		12 pieces			

UNIDO GENERAL CONDITIONS

Purchase Order for Equipment and Services

Article I. Conclusion of Contract

This Contract shall be concluded at the time and date the acknowledgement copy of this Purchase Order form, duly countersigned by the Seller, reaches the United Nations Industrial Development Organization, attention "Purchase Unit" (hereinafter referred to as "UNIDO"), provided that such acknowledgement copy reaches UNIDO within the time fixed in this Contract or, if no time is fixed, within a reasonable time.

Article II. United Nations Convention on Contracts for the International Sale of Goods

Questions concerning matters arising under this Contract, but not settled in it, shall be settled in conformity with the United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980), which shall be applicable to this Contract. The applicable language version of the Convention shall be the version in which this Contract is written.

Article III. Delivery

The Seller shall hand over the goods, and UNIDO shall take over the goods, at the place or places of delivery specified in this Purchase Order form. Unless otherwise stipulated in the Purchase Order form, the goods shall be DDU (Delivered Duty Unpaid).

Article IV. Payment

1. Unless otherwise stipulated in this Purchase Order form UNIDO shall make payment:

(a) For goods to be delivered to UNIDO in Vienna within 30 days of:

- (i) Taking over the goods; and
- (ii) Receiving the invoice and any other documents specified in this Contract, whichever is later;

(b) For goods to be delivered elsewhere, upon shipment and within 30 days of receipt of:

- (i) The Seller's invoice for the goods;
- (ii) Copies of the customary shipping documents; and
- (iii) Any other document specified in this Contract, whichever is the later.

2. The Seller shall also deliver the customary shipping documents to the consignee.

3. Unless otherwise authorized by UNIDO, a separate invoice must be submitted in respect of each shipment under this Contract and such invoice must bear the Purchase Order Number appearing on the top right hand corner of this Purchase Order Form.

4. The prices herein may not be increased, except by express written agreement of UNIDO. UNIDO shall not pay any charge for late payments unless expressly agreed to in writing. Time in connection with any costs discounts offered will be computed from the date of receipt by UNIDO of full documentation as specified by this Contract.

5. Payment for any goods pursuant to this Contract shall not be deemed an acceptance of the goods.

Article V. Payment for services

In the case of services, UNIDO shall make payment upon satisfactory performance of the services and within 30 days of receipt of the Seller's invoice and such other documents or reports as have been specified in this Contract.

Article VI. Tax exemption

The Seller's price shall reflect any tax exemption to which UNIDO is entitled by reason of the privileges that UNIDO enjoys. If it is subsequently determined that any taxes that have been included in the price are not required to be paid or, if having been paid, any such taxes are subject to refunding, UNIDO shall deduct the amount from the contract price. Payment of such corrected amount shall constitute full payment by UNIDO. In the event any taxing authority refuses to recognize UNIDO's exemption from such taxes, the Seller shall immediately consult with UNIDO to determine a mutually acceptable procedure for settling the amount involved.

Article VII. Warranty and packing

1. The Seller must deliver goods that are: (a) of the quantity, quality and description required by this Contract and (b) free from any right or claim of a third party including rights based on industrial property.

2. The Seller undertakes that the goods furnished under this Contract shall be new and unused and free from defects in workmanship or materials.

3. The Seller shall pack the goods with sound materials and with every care, in accordance with the normal commercial standards of export packing for the type of goods specified in this Contract. Such packing materials used must be adequate to safeguard the goods while in transit. The Seller shall be responsible for any damage or loss which can be shown to have resulted from faulty or inadequate packing.

4. The Seller shall be responsible for the professional and technical competence of his employees and shall select, for work under this Contract, reliable individuals who will perform effectively in the implementation of the Contract, comply with the laws of the Government, respect the local customs and conform to a high standard of moral and ethical conduct.

Article VIII. Specifications

In the case of goods called for on the basis of specifications forming part of this Contract, UNIDO shall have the right to declare this Contract avoided if the goods do not conform to such specifications.

Article IX. Examination

The duly authorized representatives of UNIDO shall have the right before payment to examine the goods called for under this Contract at the Seller's stores, during manufacture, in the ports or in the places of shipment, and the Seller shall provide all facilities for such examination. UNIDO may issue a written waiver of examination at its discretion. Any examination carried out by representatives of UNIDO or any waiver thereof shall not prejudice the implementation of other relevant provisions of this Contract concerning obligations assumed by the Seller, including technical specifications.

Article X. Export licences

If an export licence or any other governmental authorization is required for the goods, it shall be the obligation of the Seller to obtain such licence or governmental authorization. In the event of failure to obtain such licence or authorization within reasonable time, UNIDO may declare this Contract avoided.

Article XI. Exemptions

1. Neither Party shall be considered to be liable for failure to perform any of its obligations under this Contract if it proves that such failure was due to an impediment beyond its control and that it could not reasonably be expected to have taken the impediment into account at the time of the conclusion of this Contract or to have avoided or overcome it or its consequences.

2. The term "impediment", as used herein shall include unforeseeable events, not within the control of either Party, such as, in particular, acts of God, laws or regulations, strikes, lock-outs or other industrial disturbances, acts of the public enemy, wars whether declared or not, blockades, embargoes, insurrections, riots, epidemics, landslides, earthquakes, storms, lightning, floods and washouts, civil disturbances and explosions.

3. If either Party considers that any such impediment has occurred, which affects performance of its obligations, it shall promptly notify the other Party giving full particulars in writing of such impediment, including its probable duration and its effect on the Party's ability to perform. In the event the delay or failure subject of this clause extends for more than sixty days after the notification, the Party able to perform shall then have the right, by giving written notice to the non-performing Party, to declare the Contract avoided.

Article XII. Independent contractor

The Seller shall have the legal status of an independent contractor. Any person assigned by the Seller to perform services under this Contract shall remain in the employment of the Seller. The Seller and his employees shall conform to all applicable laws, regulations and ordinances promulgated by legally constituted authorities of the Government(s) of the country/countries in which the contract work is to be performed.

Article XIII. Assignment and withdrawal of personnel in the field

The Seller shall not assign any personnel other than those referred to in this Contract for the performance of work in the field without the prior written approval of UNIDO. Upon written request by UNIDO, the Seller shall withdraw from the field any personnel provided under this Contract and shall replace such personnel by others acceptable to UNIDO, if UNIDO so requests.

Article XIV. Sub-contractors

In the event the Seller requires the services of sub-contractors, the Seller shall obtain the prior written approval and clearance of the UNIDO for all sub-contractors. UNIDO's approval of a sub-contractor shall not relieve the Seller of any of its obligations under this Contract, and the terms of any sub-contract shall be subject to and in conformity with the provisions of this Contract.

Article XV. Social security and insurance

In compliance with the labour laws of the country of the Seller, the Seller shall:

(a) Provide and thereafter maintain appropriate workmen's compensation and liability insurance, with respect to all employees who are hired for work to be performed under this Contract.

(b) Provide and thereafter maintain in an appropriate amount against public liability for death, bodily injury or damage to property arising from the operation in the country in which the Contract work is to be performed of motor vehicles, boats or airplanes owned or leased by the Seller.

Article XVI. Indemnification

The Seller shall indemnify, hold and save harmless and defend at its own expense UNIDO, its officials, agents, servants and employees from and against all suits, claims, demands and expenses arising out of acts or omissions of the Seller or his employees, agents, or sub-contractors in the performance of this Contract. This requirement shall extend to claims or liabilities in the nature of workmen's compensation and to claims or liabilities arising out of the use of patented inventions or devices.

Article XVII. Title rights

1. The United Nations or UNIDO, as the case may be, shall be entitled to all property rights including but not limited to patents, copyrights and trademarks, with regard to material which bears a direct relation to, or results from the services provided by the Seller under this Contract. At the request of UNIDO, the Seller shall take all necessary steps, prepare and process all necessary documents and assist in securing such property rights and transferring them to the United Nations and UNIDO in compliance with the requirements of the applicable law.
2. Title to any equipment and supplies which may be furnished by UNIDO or the United Nations shall rest with UNIDO or the United Nations as the case may be and any such equipment and supplies shall be returned to UNIDO at the conclusion of this Contract or when no longer needed by the Seller. Such equipment and supplies, when returned to UNIDO, shall be in the same condition as when delivered to the Seller, subject to normal wear and tear.

Article XVIII. Conflict of interest

1. The Seller shall, in connection with the performance of this Contract, neither seek nor accept instructions from any authority external to UNIDO. The Seller shall refrain from any action which may adversely affect UNIDO and shall fulfill his commitments with full regard for the interests of UNIDO.
2. The Seller shall not admit any staff member of UNIDO to any direct or indirect benefit arising from this Contract or the award thereof. The Seller agrees that breach of this provision shall constitute a fundamental breach of this Contract.
3. No employee of the Seller assigned to perform work under this Contract shall engage, directly or indirectly, either in his/her own name or through the agency of another person, in any business, profession or occupation in the country/countries in which the contract work is to be performed nor shall he/she make loans to or investments in any business, profession, or occupation in the said country/countries.

Article XIX. Facilities, privileges and immunities of seller and seller's personnel

In the country/countries in which the contract work is to be performed, UNIDO shall use its best efforts to obtain for the Seller and its personnel (except Government nationals employed locally), to the extent granted by the Government(s) to the UNIDO staff members, such facilities, privileges and immunities as the Government has agreed to grant to contractors and to their personnel performing services for the United Nations Development Programme within the country/countries concerned. Such facilities, privileges and immunities shall include exemption from or reimbursement of the cost of any taxes, duties, fees or levies which may be imposed in the country/countries on salaries or wages earned by the Seller's foreign personnel in connection with the execution of the work under this Contract and on any equipment, materials and supplies which the Seller may bring into the country/countries in connection with the work under this Contract or which, after having been brought into the country/countries, may be subsequently withdrawn therefrom.

Article XX. Waiver of facilities, privileges and immunities

Any provision, whether in an Agreement, Project Document or any other instrument, to which the Government(s) of the country/countries in which the Contract work is to be performed is (are) party/parties and by which the Government(s) confers benefits upon the Seller and its personnel in the form of facilities, privileges, immunities, or exemptions by reason of its performance of services for UNIDO under this Contract may be waived by UNIDO where, in its opinion, such facilities, privileges or immunities would impede the course of justice and can be waived without prejudice to the successful completion of the work under this Contract or to the interest of the United Nations Development Programme or UNIDO.

Article XXI. Assignment

The Seller shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof or of any of the Seller's rights, claims or obligations under this Contract except with the prior written consent of UNIDO.

Article XXII. Insolvency

Should the Seller become insolvent or should control of the Seller change by virtue of insolvency, UNIDO may, without prejudice to any other right or remedies, suspend the performance of its obligations by giving the Seller notice in writing thereof to the Seller.

Article XXIII. Bankruptcy

Should the Seller be adjudged bankrupt, or should the Seller make a general assignment for the benefit of its creditors, or should a receiver be appointed on account of the Seller's insolvency, UNIDO may, without prejudice to any other right or remedy it may have, declare this Contract avoided.

Article XXIV. Advertising

Unless authorized in writing by UNIDO, the Seller shall not advertise or otherwise make public the fact that he is furnishing goods or services to UNIDO. The Seller shall not use the name, emblem or official seal of UNIDO or any abbreviation of the names of the United Nations or of UNIDO for advertising or for any other promotional purpose.

Article XXV. Discretion

The Seller is required to exercise utmost discretion in all matters relating to this Contract. Unless required in connection with the performance of this Contract or where specifically authorized by UNIDO, the Seller shall not communicate at any time to any person, government or authority external to UNIDO any information which has not been made public and which is known to him by reason of his association with UNIDO. The Seller shall not, at any time, use such information to private advantage. These obligations do not lapse upon completion of performance under this Contract or termination of this Contract by UNIDO.

Article XXVI. Notice

Any notice given in connection with this Contract shall be in the English or French language and shall be deemed to be validly given if sent by registered mail, by fax or by cable to the other Party at the address of either Party set out in the heading of the Purchase Order Form.

Article XXVII. Validity

The invalidity in whole or in part of any article or paragraph thereof shall not affect the validity of the remainder of such article or paragraph of this Contract.

Article XXVIII. Seller's failure to perform

If the Seller's failure to perform any of its obligations under this Contract amounts to a fundamental breach of this Contract, UNIDO may, by written notice to the Seller, inform him of the nature of the failure and declare this Contract avoided. Alternatively, UNIDO may fix an additional period of reasonable length for the performance by the Seller of its obligations. If the Seller has not remedied the failure within such additional period fixed by UNIDO, UNIDO may then, by written notice to the Seller, declare this Contract avoided. If the Contract is declared avoided and if UNIDO, in a reasonable manner and within a reasonable time thereafter, buys goods in replacement, UNIDO may recover from the Seller, as damages, the difference between the price under this Contract and the price in the substitute transaction as well as any other recoverable damages.

Article XXIX. Termination

1. UNIDO may declare this Contract terminated in whole or in part, and at any time, upon giving thirty (30) days' notice in writing to the Seller. In the event such termination is not attributable to a cause entitling UNIDO to declare this Contract avoided, UNIDO shall be liable for damages which shall not exceed the loss, excluding loss or profit, suffered by the Seller as a consequence of the termination.
2. UNIDO's liability shall extend, however, to full payment in respect of goods shipped and/or taken over and/or work already accomplished, for the cost of repatriation of the Seller's personnel, for other necessary final expenses of the Seller, and for the cost of such urgent work as is essential and as the Seller is asked by UNIDO to complete.
3. The Seller shall keep expenses at a minimum and shall not undertake any forward commitment from the date of receipt of UNIDO's notice of termination.

Article XXX. Arbitration

Any dispute, controversy or claim arising out of or in relation to this Contract or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force. The appointing authority shall be the International Chamber of Commerce. The number of arbitrators shall be one, provided the amount claimed by any of the Parties in the arbitration does not exceed US\$200,000. The place of arbitration shall either be Vienna, Austria, or a place mutually agreed between the Parties. The language to be used in the arbitral proceedings shall be the language of this Contract.

Article XXXI. Privileges and immunities

Nothing contained in this Contract shall be deemed a waiver express or implied, of any privilege or immunity which UNIDO may enjoy, whether pursuant to the Convention on the Privileges and Immunities of the United Nations or any other convention or agreement.

Article XXXII. Amendments

No modification to this Contract shall be valid unless mutually agreed between the Parties and confirmed by a written amendment signed by their authorized representatives.



ADMINISTRATIVE REQUIREMENTS

The following documents must be submitted along with the offer/proposal:

- Brief description of the company, including its structure and the number of employees;
- A copy of the original company registration document;
- Reference list of major clients and similar projects executed in the last 5 years;
- Financial status including income statements, balance sheets, turnover for the last three years, VAT registration;
- List of sales representation, if any, including name and contact information of service agencies responsible for after-sales support in Iraq, or in the sub-region;
- Quality assurance certificates and references held by the company.

It should be noted that only well established companies with experience in assignments of similar nature, offering equipment conforming to international standards of quality/reliability and who can provide prompt after-sales services throughout Iraq, would be considered. The documentation submitted must be substantially responsive to the requirements of the enclosed Request for Proposal.